### SIETES



# Rieter Holding Roadshow Presentation, May 2011

### Transaction structure and expected timetable



#### **Transaction structure**

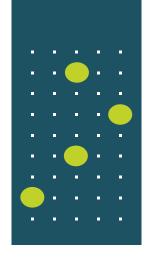
- Distribution of Autoneum to shareholders by way of a special dividend
- 1 new Autoneum share for each Rieter share
- AGM approved transaction

Expected timetable	
<ul> <li>Publication of listing prospectus (Autoneum shares)</li> </ul>	May, 2
<ul> <li>Cut-off date for entitlement to receive Autoneum shares</li> </ul>	May, 12 (after close of trading on SIX)
<ul> <li>Date of listing of Autoneum shares on the SIX</li> </ul>	May, 13
<ul> <li>First Trading Day for Autoneum shares on the SIX</li> </ul>	May, 13
<ul> <li>First trading day of Rieter Holding Shares trade ex- dividend right</li> </ul>	May, 13

### **Agenda**

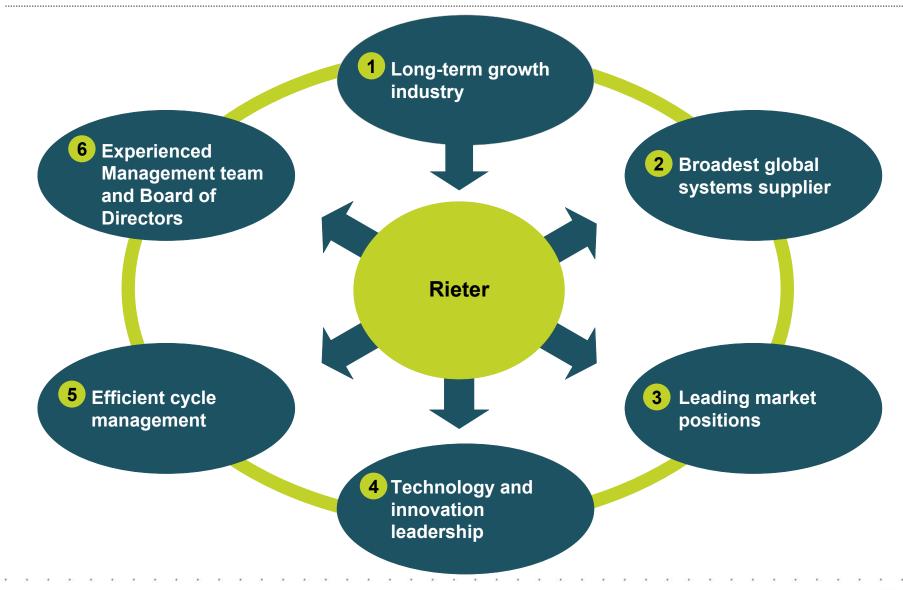


- 1. Key investment highlights of Rieter
- 2. Spun Yarn Systems (SYS)
- 3. Premium Textile Components (PTC)
- 4. Rieter financial performance and separation impact
- 5. Outlook and guidance
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### **Key investment highlights of Rieter**

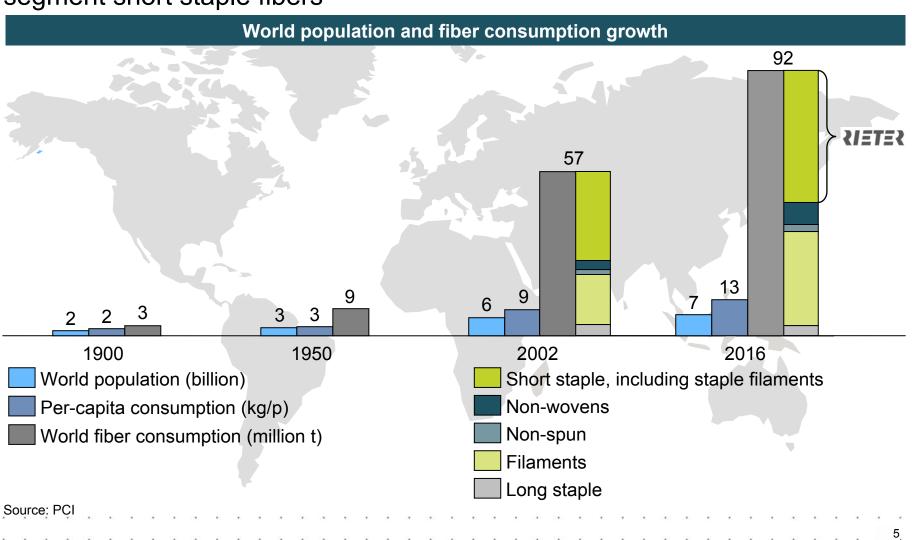




## 1 Long-term growth industry



Textile business will keep on growing – Rieter participates in the biggest segment short staple fibers

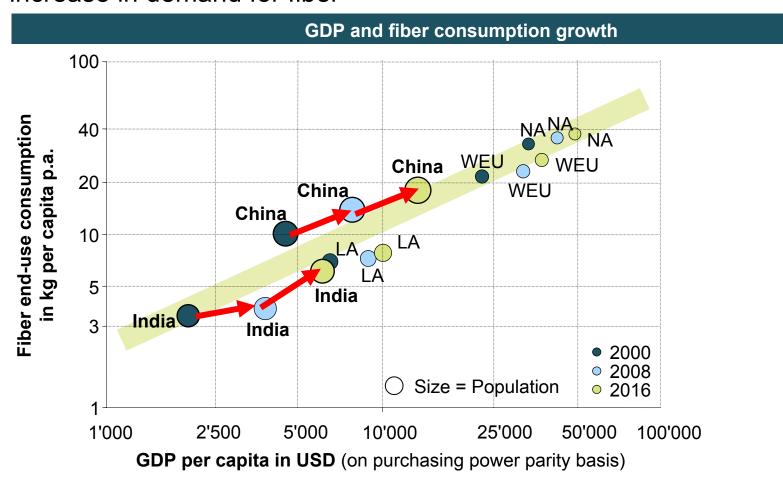




### **Textile sector growth**



Growth in GDP per capita – especially in China and India – is driving the increase in demand for fiber



Legend: NA = North America, LA = Latin America, WEU = Western Europe, China includes Hong Kong

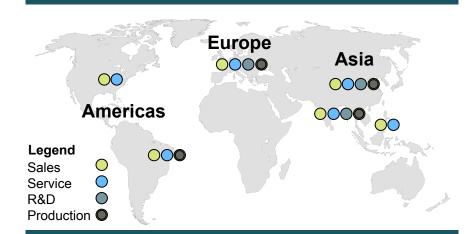
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### 2 Broadest global systems supplier



#### Global supplier...

...of spinning machinery and components





#### Full-liner...

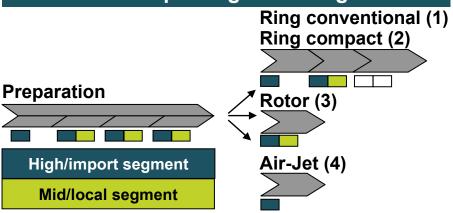
From bale...



...to yarn



...covering preparation and all four spinning technologies



### **Leading market positions**



#### **Spun Yarn Systems** (SYS)

- Leading position in high segment for all fields of activity
- Recognised as an innovation leader with superior products

#### **Preparation**



Ring

















Air-Jet



#### **Premium Textile Components** (PTC)

- Supply to 3<sup>rd</sup> party OEMs underlines position in textile components
- By far largest supplier of textile components for spinning machines

#### Preparation







Ring Conventional







Air-Jet



**Transport Automation** 

Ring



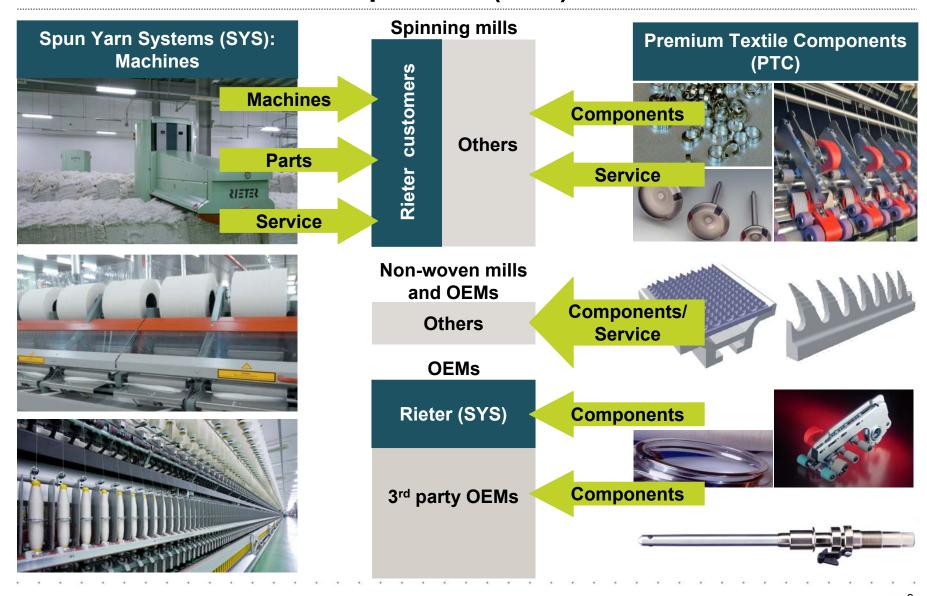






# 3 Rieter business fields – Machines (SYS) and Premium Textile Components (PTC)





### 4 Technology and innovation leadership



Past break-through examples prove technology and innovation leadership

**Machines** -SYS

Com4 compact spinning machine



1997

Semiautomatic rotorspinner



1998

Widest, self sharpening card



2001

Omega Lap (combing prep.)



2003/2004

Doublehead autolevel. drawframe



2009

New Air-Jet machine



2010

1795

2001 Foundation of PTC

2011

Components - PTC

Titan ring





1997

EliTe compacting unit for ring spinning



2002

Novibra energy saving spindle



2003

Camel-wire for best carding results



2009

Primacomb 9015



2009

S-60 **Rotorbox** 



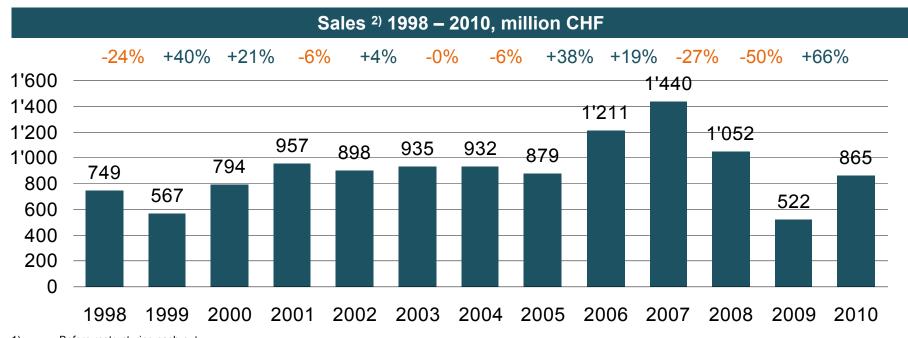
2011

### 5 Efficient cycle management



#### Efficient cycle management

- Proven ability to manage cycles successfully
- Break-even lowered
- Free cash flow generated across the cycle <sup>1)</sup>
- No sacrifices on key product position, no loss of key employees, no issues with unions
- Balance sheet situation provides further resilience to sustain market cycles and capture growth opportunities



1) Before restructuring cash-out

Figures shown in the chart represent the restated historical sales of SYS and PTC (non-audited). Businesses previously included in Rieter's Textile Systems Division and meanwhile divested have been excluded throughout



### 6 Experienced Management team and Board of **Directors**



#### **Board of Directors**

Erwin Stoller, Chairman This E. Schneider, Dieter Spälti, Jakob Baer, Michael Pieper, Hans-Peter Schwald, Peter Spuhler

#### **Executive Chairman of the Board**

**Erwin Stoller** 

#### **General Counsel**

Thomas Anwander

#### Spun Yarn Systems (SYS)

Peter Gnägi

#### **Premium Textile Components (PTC)**

Werner Strasser

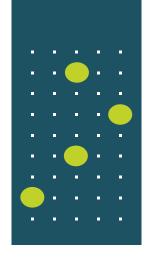
#### **Chief Financial Officer**

Joris Gröflin

### **Agenda**



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### SYS – Broadest global systems supplier

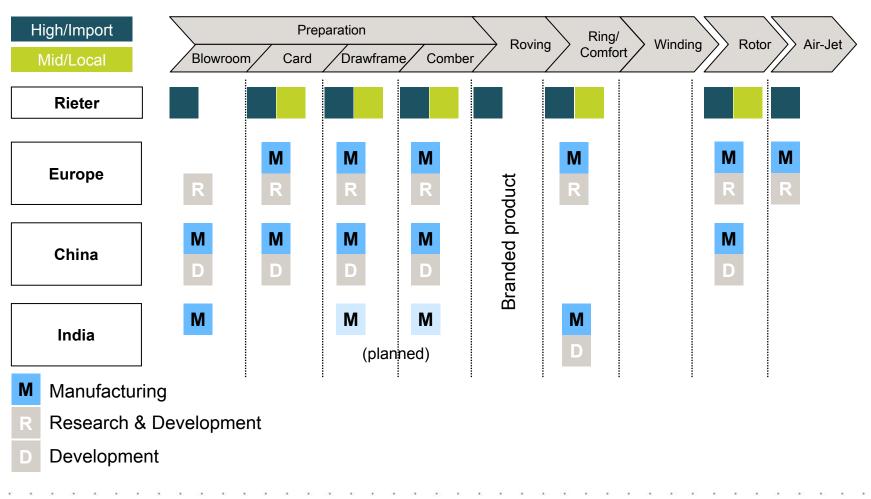


 Full-liner – from bale to yarn Ring conventional (1) Serving spinning preparation and all four Ring compact (2) spinning methods Ring Winding Flver High and mid segments Comfort Global set-up **Preparation** Rotor (3) Preparation Rotor Comber Card Drawframe Air-Jet (4) Air-Jet Products for the high/import segment Products for the mid/local segment

### SYS – Development and manufacturing set-up



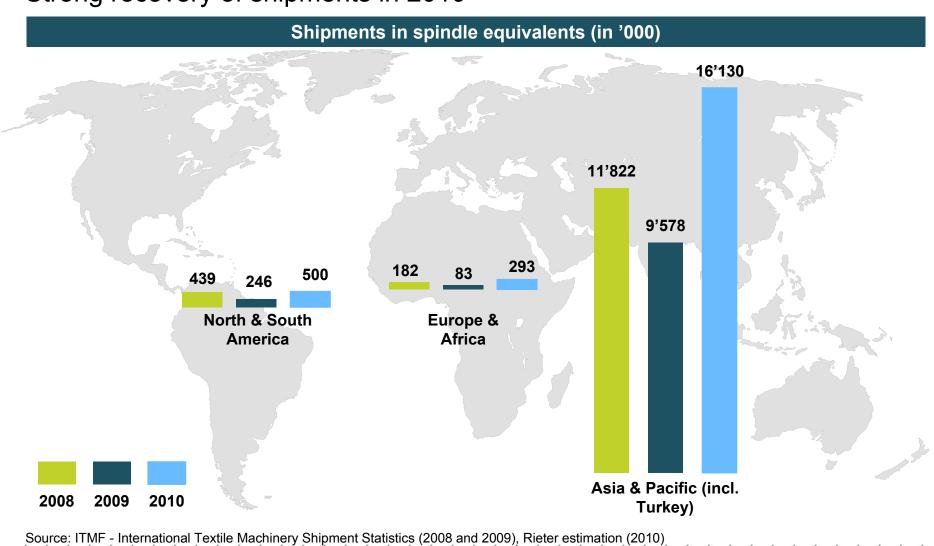
Current localisation projects will further strengthen Rieter's local market positions in the key markets India and China



### **SYS - Market**



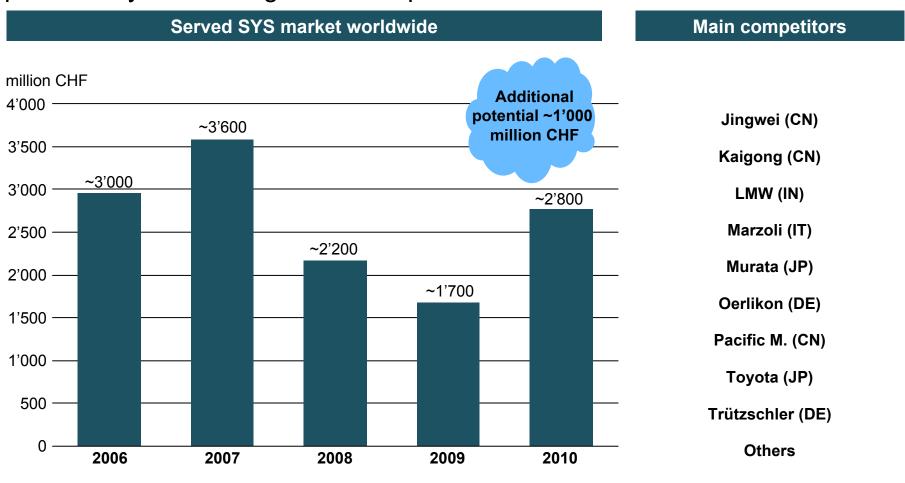
### Strong recovery of shipments in 2010



#### **SYS - Market**



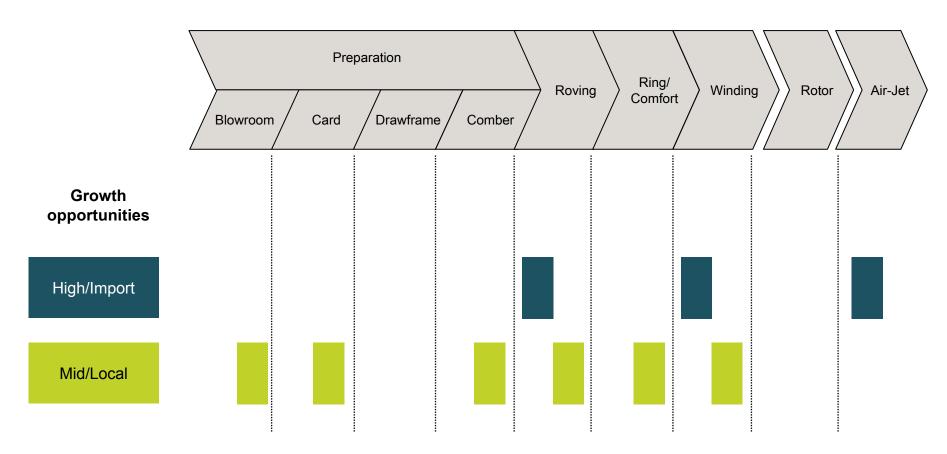
Estimated market potential of current portfolio of c. 2.8 billion CHF – further potential by addressing additional products



### **SYS – Growth opportunities**



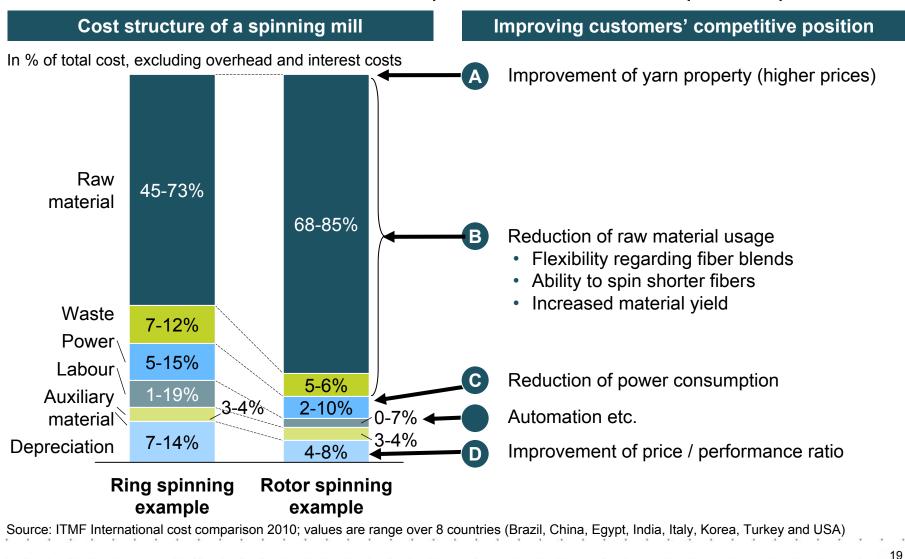
### Substantial growth opportunities exist



#### **SYS – Innovation focus**



#### SYS is focused on innovations to improve customers competitive position



### **SYS – Strategic intent**



#### Strategic intent

- Stay the No. 1 global systems supplier with all 4 spinning technologies
- Stay the No. 1 in the High-Segment, become No. 2 in the Mid-Segment
- Manage cycles profitably through low break-even and organisational flexibility
- Pursue growth opportunities especially in China and India
- Be the most profitable textile machine manufacturer, earn cost of capital and finance organic growth from own cash flow

### **SYS – Key financials**



million CHF	2009	2010	∆ in %
Order Intake	344.2	1'217.9	253.8
Sales	394.2	674.0	71.0
Corporate Output	355.7	669.4	88.2
EBITDA	-21.2	63.4	n/a
EBITDA margin (%) 1)	-6.0	9.5	n/a
EBIT	-43.4	42.4	n/a
EBIT margin (%) 1)	-12.2	6.3	n/a
Capex	3.7	21.3	476
in % of Corporate Output	1.0	3.2	220 bps
Employees <sup>2)</sup>	3'026	3'434	13.5

<sup>1)</sup> Based on Corporate Output

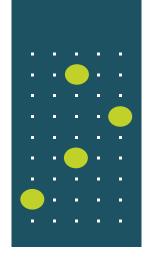
Note: Financials shown are non-audited and adjusted to reflect effects of the separation

<sup>2)</sup> Excluding apprentices and temporary employees

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### **PTC – Brands and products**





# **Bräcker**





Preparation

Ring conventional Ring compact

Ring conventional Ring compact

Ring compact Rotor Air-Jet



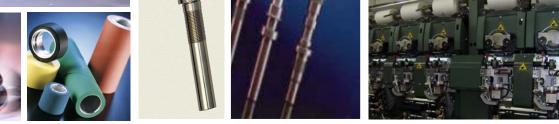
















### PTC – Largest component supplier



PTC growth driven by capital goods expenditure and fiber consumption

#### **Durables**

- Parts are durable, normally not in contact with yarn
- Business follows the investment cycle of the machines
- Customers are OEMs, however, decisions sometimes taken by end-customers

#### Wear & Tear

- Parts are in contact with yarn and are used-up
- Business follows the fiber. consumption
- Customers are spinning mills



Spindel





Ring













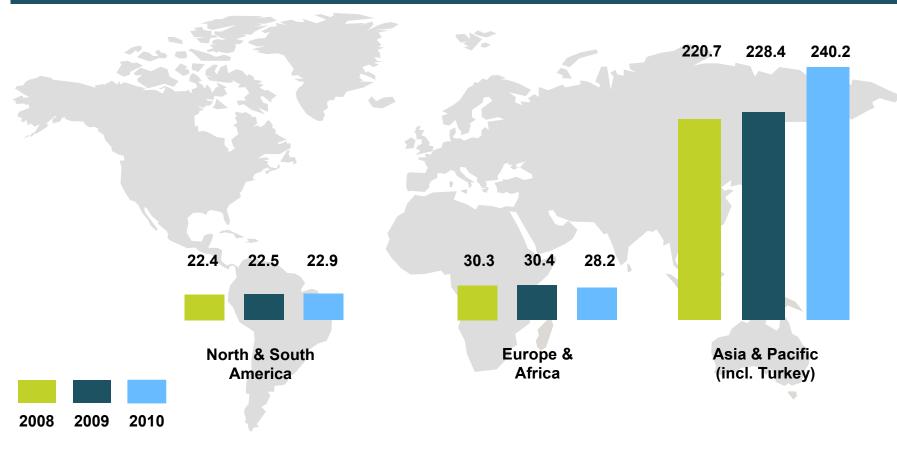
SUESSEN Rotor

#### **PTC – Market**



Addressable market based on global machinery installed and its replacement – a sound foundation for PTC's business with spinning mills

Installed base of machinery in spindle equivalents (in million spindles)

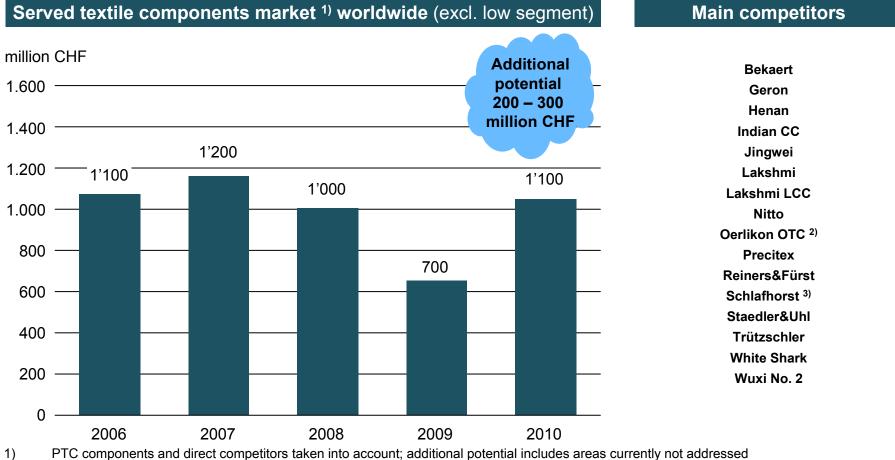


Source: ITMF - International Textile Machinery Shipment Statistics (2008) and estimation of Rieter (for 2009 and 2010)

#### PTC – Market



Estimated market potential of current portfolio of c. 1.1 billion CHF – further potential by addressing additional market segments / products

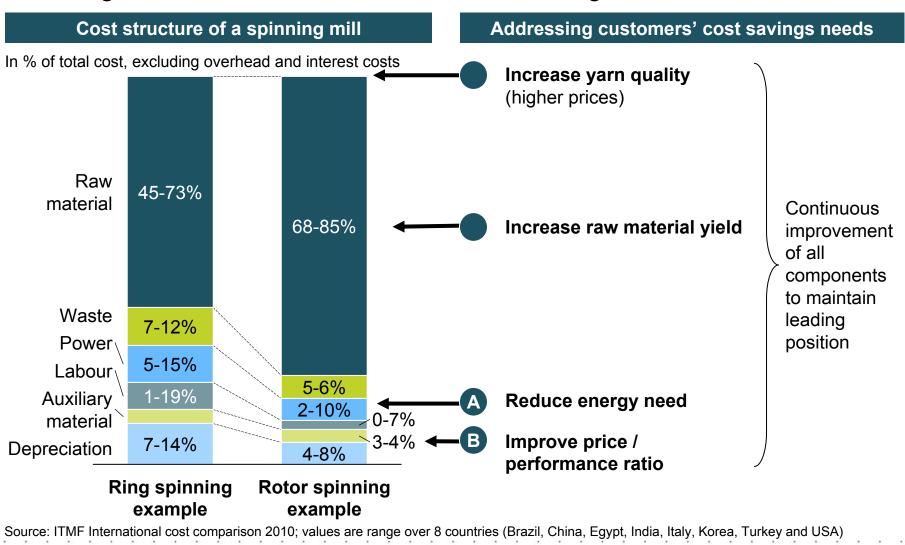


- 1) PTC components and direct competitors taken into account; additional potential includes areas currently not addresse
- 2) Including Accotex and Texparts
- Parts sales of machine manufacturer (parts not fully available on the market)

#### **PTC – Innovation focus**



#### Providing its customers with innovative cost saving solutions



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### **PTC – Strategic intent**



#### Strategic intent

- Be the leading supplier of all fiber guiding components from bale to yarn along the whole process chain in the premium segment and selected local segments
- Pursue growth opportunities especially in China and India
- Supply all major OEMs and quality oriented spinning mills
- Maintain and strengthen the profitable business supported by low break-even and organisational flexibility

### **PTC – Key financials**



million CHF	2009	2010	∆ in %
Order Intake	138.3	235.2	70.1
Sales	128.1	190.6	48.8
Corporate Output	126.1	237.0	87.9
EBITDA	1.5	48.3	n/a
EBITDA margin (%) 1)	1.2	20.4	n/a
EBIT	-20.2	29.6	n/a
EBIT margin (%) <sup>1)</sup>	-16.0	12.5	n/a
Capex	1.8	4.5	150
in % of Corporate Output	1.4	1.9	50 bps
Employees <sup>2)</sup>	1'005	924	-8.1

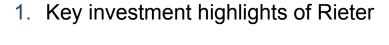
<sup>1)</sup> Based on Corporate Output

Note: Financials shown are non-audited and adjusted to reflect effects of the separation

<sup>2)</sup> Excluding apprentices and temporary employees

### **Agenda**





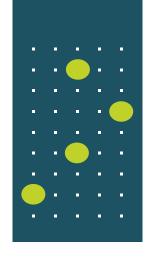
2. Spun Yarn Systems (SYS)

3. Premium Textile Components (PTC)

4. Rieter financial performance and separation impact

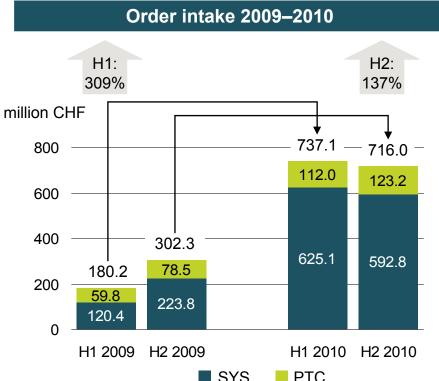
5. Outlook and guidance

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#### **Order intake**





million CHF	FY2009	FY2010	$\Delta$ (%)
SYS	344.2	1'217.9	254%
PTC	138.3	235.2	70%
Total	482.5	1'453.1	201%
Order Backlo	<b>g</b> 193.8	747.3	286%

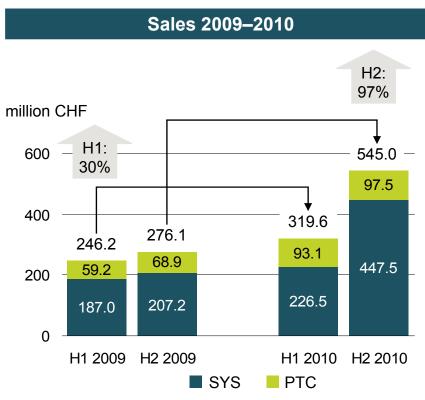
#### **Comments**

- During FY2010, total orders received rose by approx. 970.6 million CHF or 201% to 1'453.1 million CHF
- Growth in local currencies was 208%
- H1 2010 orders grew over-proportionally with 309% compared to 137% in H2 2010 due to rapid market recovery in all regions
- The strong increase in order intake of 254% y-o-y in the SYS business group is due to both new projects and replacement business
- Orders in PTC increased by 70% y-o-y reflecting strong demand both by spinning mills and OEMs
- Total order backlog stood at 747.3 million CHF as at the end of 2010

Note: Financials shown are non-audited and adjusted to reflect effects of the separation

#### Sales





million CHF	FY2009	FY2010	∆ <b>(%)</b>
SYS	394.2	674.0	71%
PTC	128.1	190.6	49%
Total	522.3	864.6	66%

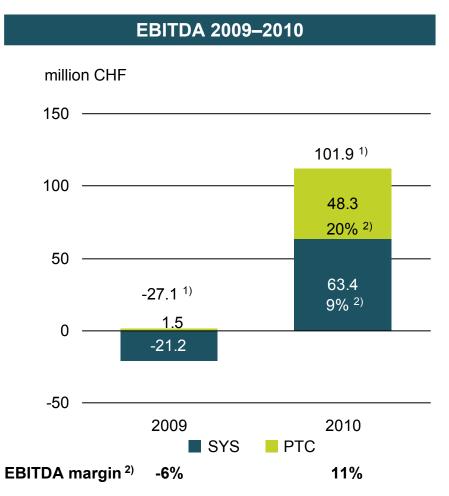
#### **Comments**

- During FY2010, total sales rose by approx. 342.3 million CHF or 66% to 864.6 million CHF
- Growth in local currencies was 69%
- H2 2010 sales grew over-proportionally with 97% compared to 30% in H1 2010 due to high order intake and strong capacity ramp-up:
  - Increase in SYS sales of 71% y-o-y
  - Increase in PTC sales of 49% y-o-y
- Not included is the divested non-woven business (2010: 4.8 million CHF, 2009: 9.2 million CHF)

Note: Financials shown are non-audited and adjusted to reflect effects of the separation

### **Operating profitability**





- 1) Total EBITDA, including headquarter costs of 7.4 million CHF and 9.8 million CHF in 2009 and 2010, respectively
- 2) Based on Corporate Output

Note: Financials shown are non-audited and adjusted to reflect effects of the separation

#### **Comments**

- After a negative result in 2009, total EBITDA improved by 129 million CHF to reach 101.9 million CHF in 2010
- EBITDA margin of 11%
- Margin improvement in both business groups in 2010 thanks to
  - Significantly lower break-even point due to restructuring programs initiated in 2008
  - Volume upswing in HY2 2010
- SYS 2010 EBITDA of 63.4 million CHF, corresponding to a margin of 9%, improving by 84.6 million CHF
- PTC 2010 EBITDA of 48.3 million CHF, corresponding to a strong margin of 20.4%, improving by 46.8 million CHF

### Key balance sheet data



million CHF	31.12.2010 Rieter Group	31.12.2010 post separation <sup>1)</sup>
Cash and cash equivalents	359.0	375.6
Total assets	1'969.1	1'119.3
Interest bearing liabilities	362.5	281.6
Other liabilities	979.0	513.2
Equity incl. minority interest	627.6	324.5
Total liabilities and equity	1'969.1	1'119.3
Net liquidity	-3.5	94.0
Equity ratio (%)	31.9	29.0

#### **Comments**

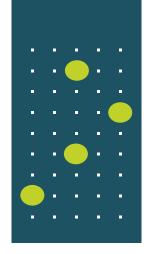
- Rieter Group pre-separation with net liquidity of -3.5 million CHF as at yearend 2010
- Internal restructuring prior to separation
  - Rieter to waive 55 million CHF of debt in favor of Autoneum
  - Settlement of all outstanding intercompany liabilities
- Resulting net liquidity post separation of 94.0 million CHF
  - Interest bearing liabilities consist essentially of the 250 million CHF, 4.5% bond due 2015
- Equity ratio of 29.0% post separation

Rieter balance sheet as at 31 December 2010 adjusted to reflect effects post separation, non-audited

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#### **Outlook 2011**



- As a leading supplier of short-staple fiber spinning machinery and components, Rieter participated successfully in the market recovery last year. Order intake and sales rose markedly throughout 2010. Rieter attained a positive operating income again.
- Thanks to the gratifying order backlog and good ongoing demand for textile machinery and components, Rieter expects a substantial sales increase for 2011. Rieter expects a further improvement of operating margin compared with 2010 overall, primarily due to higher volumes both in the textile machinery and components businesses. Rieter plans additional investments to accelerate production plant expansion in Asia and thereby further improve its market positioning in China and India.
- Further development of the respective markets mainly depends on consumer sentiment in Europe and North America, and on economic growth in the major Asian markets. Factors that can additionally influence business developments also include exchange rate effects and raw-material price increases.

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### **Guidance over the cycle**



#### Sales

**EBIT** margin

**Net result** 

**RONA** 

Capex

**Dividend Policy** 

#### Over the cycle

Sales growth of > 5%

> 9% over the cycle, peak years > 12%

6 % over the cycle,peak years > 8%

peak years > 14%

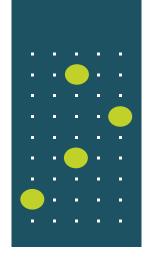
4 – 5 % of corporate output

Target pay-out ratio of approx. 30% of net result

### **Agenda**

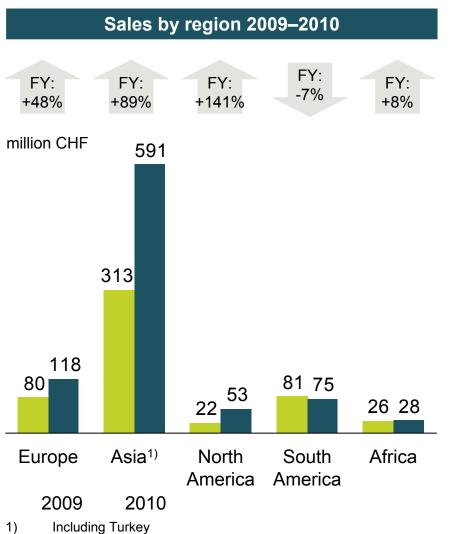


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### Sales by region





#### **Comments**

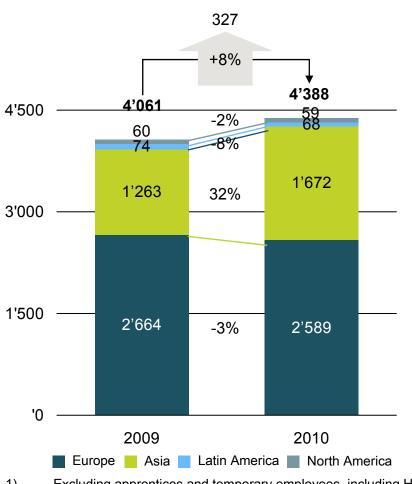
- Market recovery in all regions apart from South America
- Strong recovery-led sales growth in Asia, Europe and North America
- Strongest absolute growth of 278 million CHF in Asia (+ 89%)
- Both SYS and PTC profiting from upswing in Asia

Note: Financials shown are non-audited and adjusted to reflect effects of the separation

### Changes in workforce







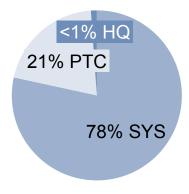
1) Excluding apprentices and temporary employees, including HQ (30 FTE)

Note: Figures shown are adjusted to reflect effects of the separation

#### **Comments**

- Workforce up 8% in 2010 to 4,388 FTE driven by higher headcount in Asia (+32% or +409)
- European headcount decreased by ca.
   3% in 2010 as a result of restructuring measures
- This trend is expected to continue as a result of increased localisation and expansion of production in Asia

#### 2010 workforce split by Business Group



Total: 4'388

### 250 million CHF, 4.5% bond due 2015



- As a result of the separation, Rieter's outstanding 250 million CHF, 4.5% bond due 2015 could be declared due and payable at par plus any accrued interest
- Rieter, together with Credit Suisse, acting as the bondholder representative under the terms of the bond, have invited bondholders to a bondholder meeting on 10 May 2011 in order to decide on early repayment of the bond
- In case bondholders should vote in favour of an early repayment of the bond, the bond will be redeemed as of 13 May 2011
- Rieter's objective is to keep the bond. However, in case bondholder vote for early redemption of the bond Rieter has sufficient liquid funds available.

### **Overview of Rieter's Management**



#### **Executive Committee**



Erwin Stoller (1947)
Executive Chairman of the Board

- · Dipl. Masch. Ing. ETH Zürich
- With Rieter since 1978; member of the Group Executive Committee from 1992 to 2007, Head of Textile Division from 1992 to 2002; Head of Automotive Division from 2002 to 2007; Board member since 2008 and Chairman of the Board since 2009



Joris Gröflin (1977) Designated CFO

- · Lic. oec. HSG and CEMS Master, University of St. Gallen; from 2001 to 2006 with A.T. Kearney (Int.) AG, Zürich
- With Rieter since 2006, project manager Corporate Planning & Development till 2007, from 2007 to 2009 CFO Bräcker, from 2009 to 2011 Head of Corporate Controlling Rieter Group



Peter Gnägi (1954)

Designated Executive Vice President, Spun Yarn Systems (SYS)

- Dipl. Masch. Ing. ETH Zürich; from 1979 to 1982 Alusuisse AG, Zürich, from 1982 to 1990 Mettler Instrumente AG, Stäfa
- With Rieter since 1990, Head of the Spun Yarn Systems Business Group from 1998 to 2002, Member of the Group Executive Committee and Head of current Textile Systems Division since 2002
- Member of the Executive Committee, Swissmem



#### Werner Strasser (1954)

Designated Executive Vice President, Premium Textile Components (PTC)

- Dipl. Masch. Ing. FH, from 1981 to 1985 Videlec Hong Kong, from 1985 to 1989 Far East Delegate Fritz Gegauf Ltd, 1989 to 1994 Fritz Gegauf AG Switzerland
- With Rieter since 1994, Head Business Unit Parts Spun Yarn Systems, since 2002 Senior Vice President Premium Textile Components



Thomas Anwander (1960)

**Designated General Counsel** 

- Study of law, lic. jur HSG University of St. Gallen, bar exam Canton Zürich, 1988 legal counsel Legal Department Winterthur Insurance
- · With Rieter since 1989, legal counsel 1989 to 1992, since 1993 Group Secretary and since 1994 Head of Legal Department

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Industry data, forecasts and statements regarding Rieter's market position and potential included herein are based on management estimates were derived from publicly available information released by third-party sources, as well as data from Rieter's own internal research and assumptions it has made based on that data and its knowledge of the textile and textile machinery industry, which it believes to be reasonable. Rieters's internal research and other sources have not been verified by any independent source, and Rieter has not independently verified any third-party information and cannot assure you of its accuracy or completeness. In addition, while Rieter believes the information on market potential, market position and related matters contained herein is generally reliable, such information is inherently imprecise. Estimates of historic growth rates in the markets in which Rieter operates are not necessarily indicative of future growth rates in those markets. While Rieter is not aware of any misstatements regarding the industry or similar data presented herein, such data involve risks and uncertainties and are subject to change based on various factors. You should not assume that the information contained in these materials is accurate as of any date other than the date on the cover. Changes to the information contained in these materials may occur after that date, and the Company undertakes no obligation to update the information, except in the normal course of its public disclosure obligations and practices.

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