

## 2010 Orders Received & Sales

February 4, 2011

Urs Leinhäuser, Chief Financial Officer

# 2010 Orders Received & Sales - Summary

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- **Striking increase in 2010 orders received and sales**
- **Orders received by the Rieter Group were 64% higher (68% in local currencies) and sales were 32% higher (36% in local currencies)**
- **Orders received by Textile Systems increased almost three-fold, from 511 million CHF in 2009 to 1'455 million CHF**
- **Consolidated sales rose by 32% to 2'585.8 million CHF; based on exchange rates prevailing in 2007, sales would currently already be 2.9 billion CHF**
- **Automotive Systems sales rose by 20% to 1'715 million CHF and Textile sales by 64% to 870 million CHF**
- **In HY2 Textile and Automotive Systems confirmed the progress in results already achieved in HY1**
- **Rieter has achieved the targeted turnaround and will achieve a positive net result for the 2010 financial year**
- **Final figures will be published on March 22, 2011**

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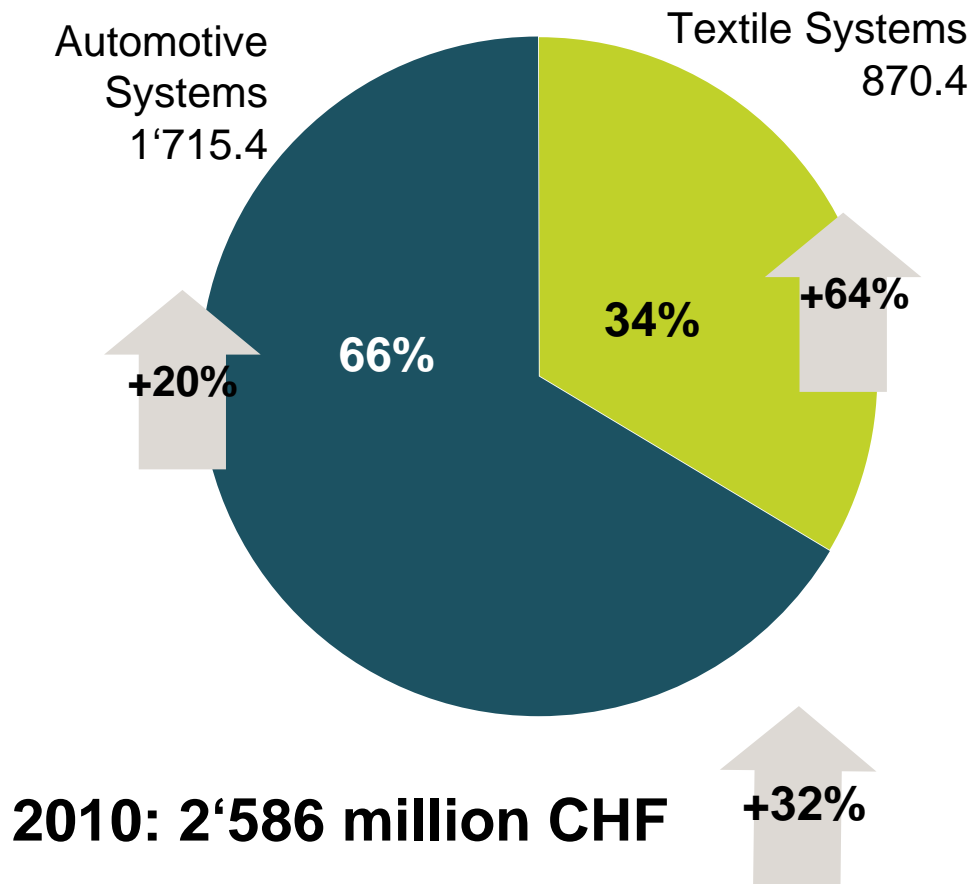


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# Rieter Group: Sales by Division



in million CHF

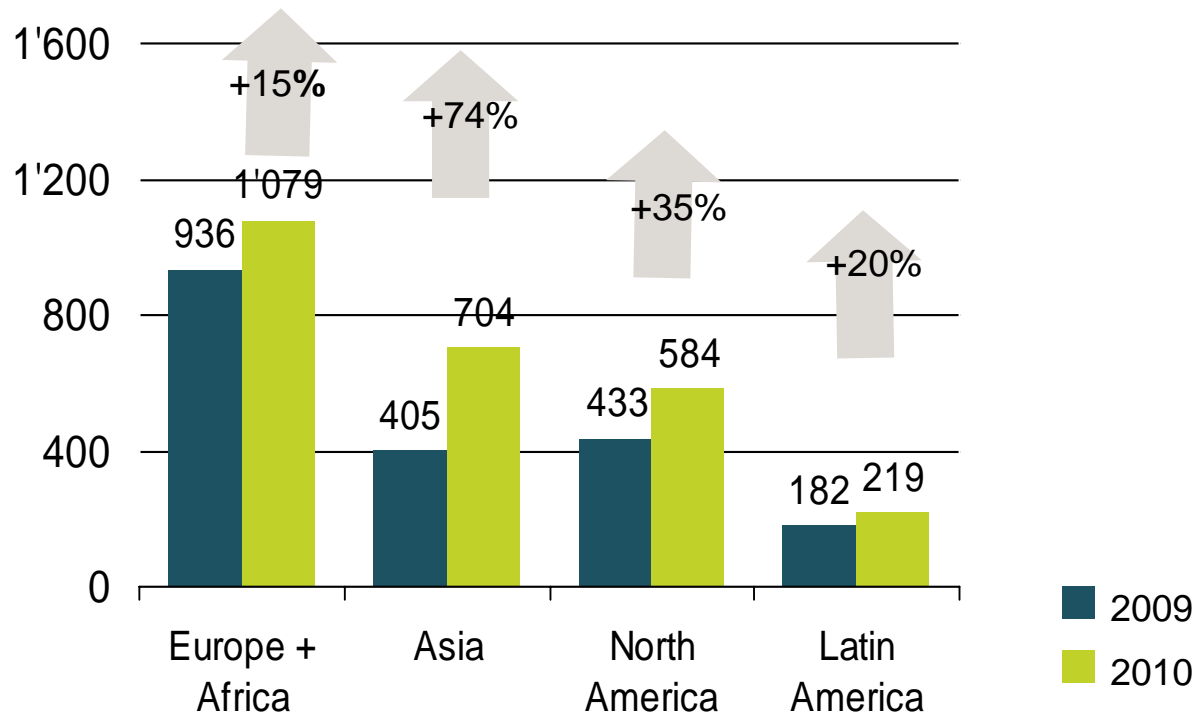


- Both divisions increased sales organically
- Sales growth of Textile Systems was especially strong in HY2 2010
- Sales growth at Automotive Systems in line with growth of world-wide vehicle production
- Based on 2007 exchange rates, consolidated sales would currently already be 2.9 billion CHF again

# Rieter Group: Sales by Geographical Region



in million CHF



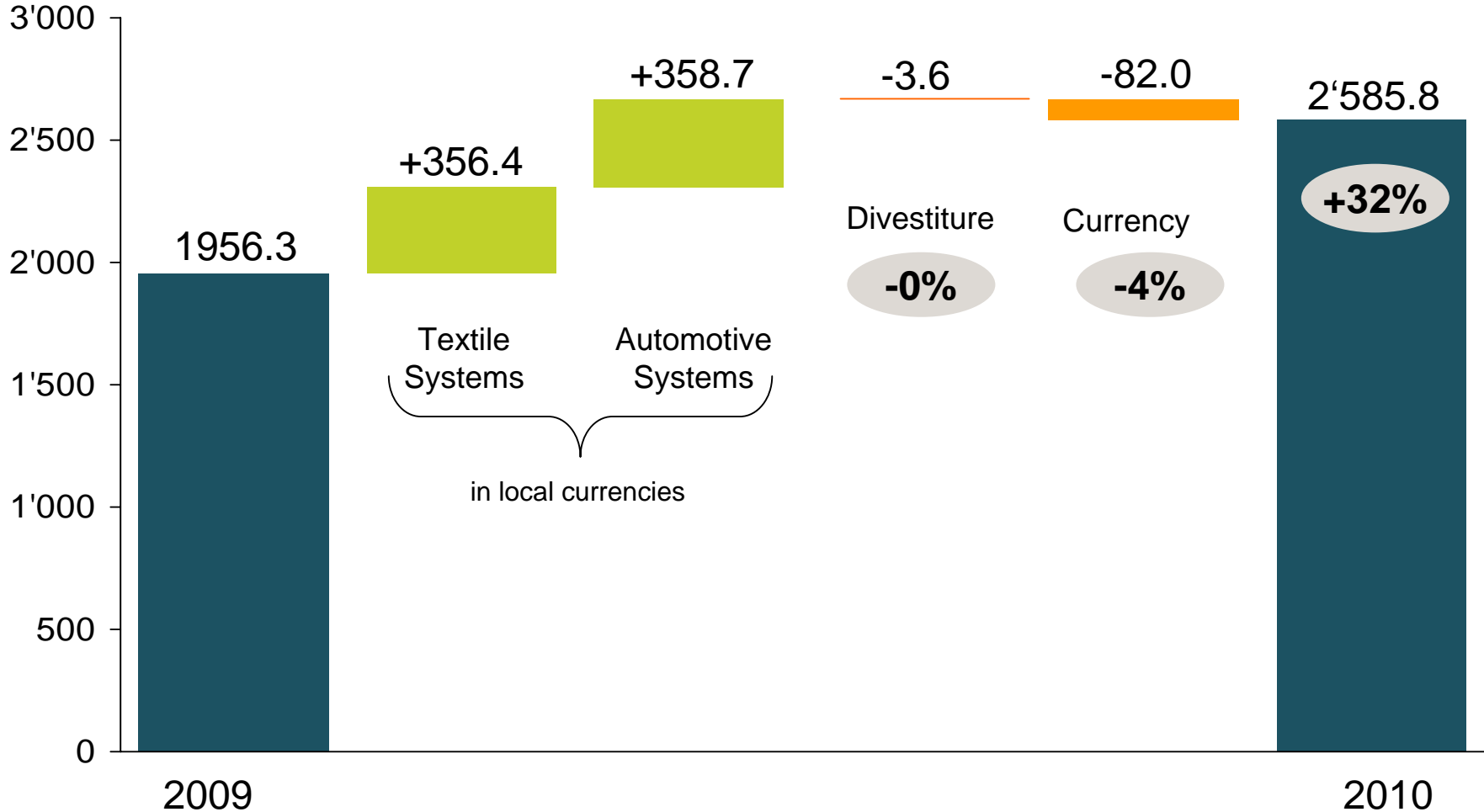
- Strong worldwide presence maintained
- Strongest sales growth in Asia due primarily to Textile Systems
- Markedly higher sales in all regions
- Exchange rate trends (€, \$) adversely effected sales in Europe and North America

**2010: 2'586 million CHF** +32%

# Rieter Group: Sales Development (1)



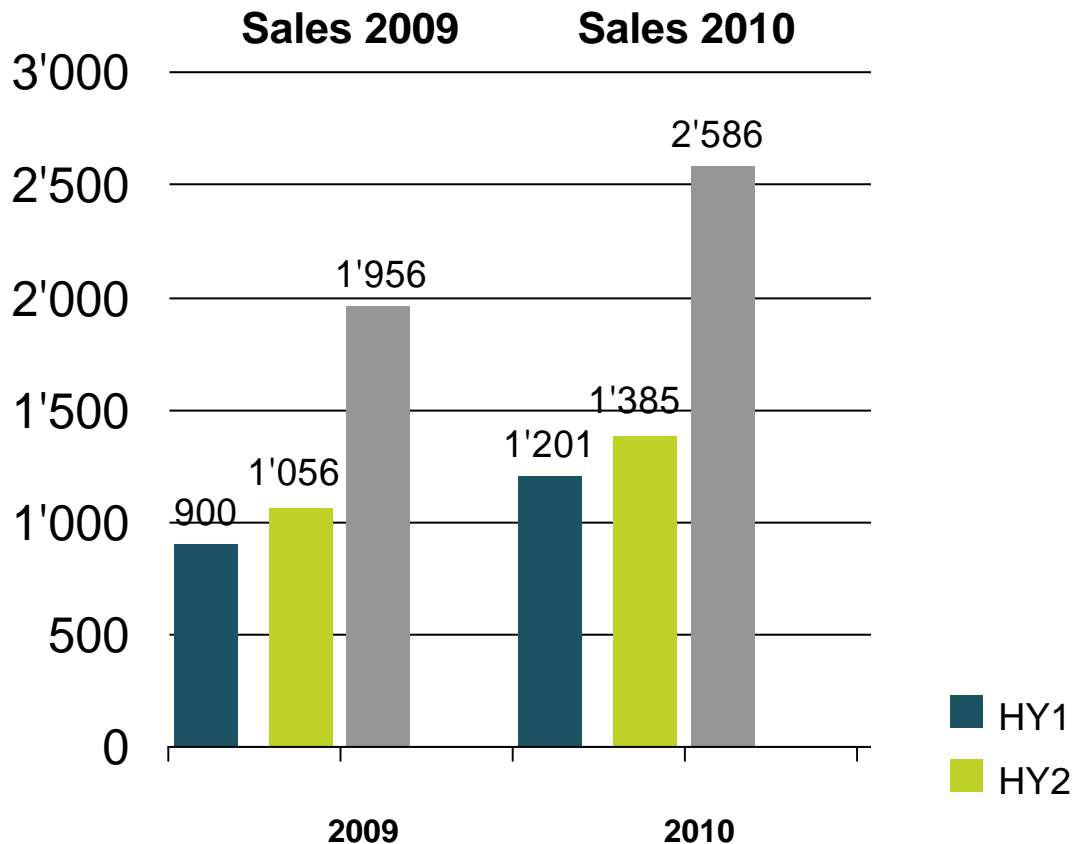
in million CHF



# Rieter Group: Sales Development (2)



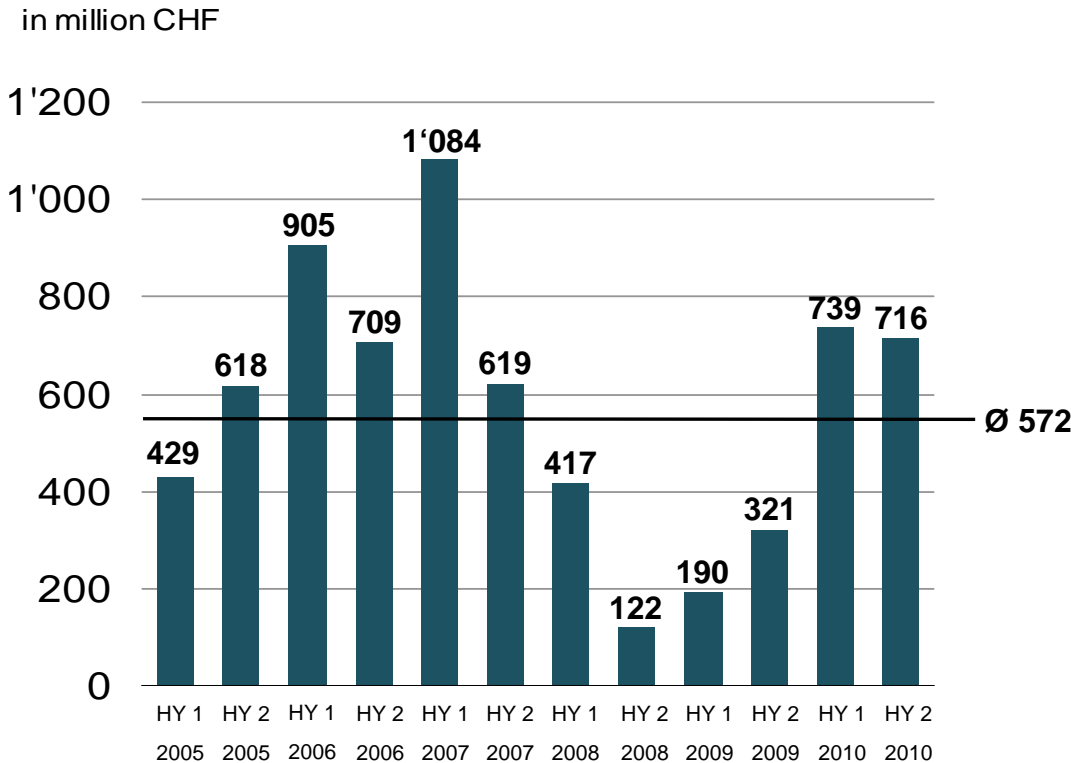
in million CHF



**2010: 2'586 million CHF**

- Striking increase in sales (+32%) after market slump of 2008/2009
- Dynamic sales development throughout the year

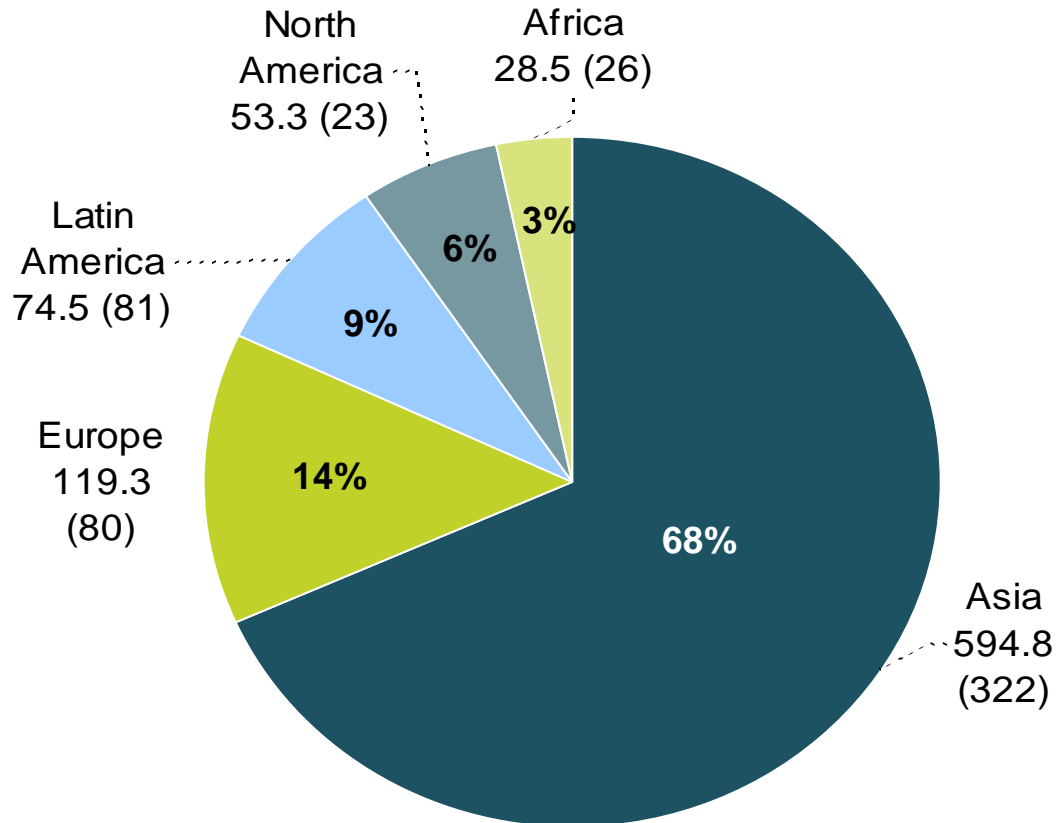
# Textile Systems: Orders Received



- Strong recovery with broad regional base
- Trend in order intake dynamic throughout the year, for machines and components
- HY1 and HY2 order intake above half-year average 2005 to 2010
- Highest demand 2010 from China, India and Turkey



# Textile Systems: Sales by Geographical Region

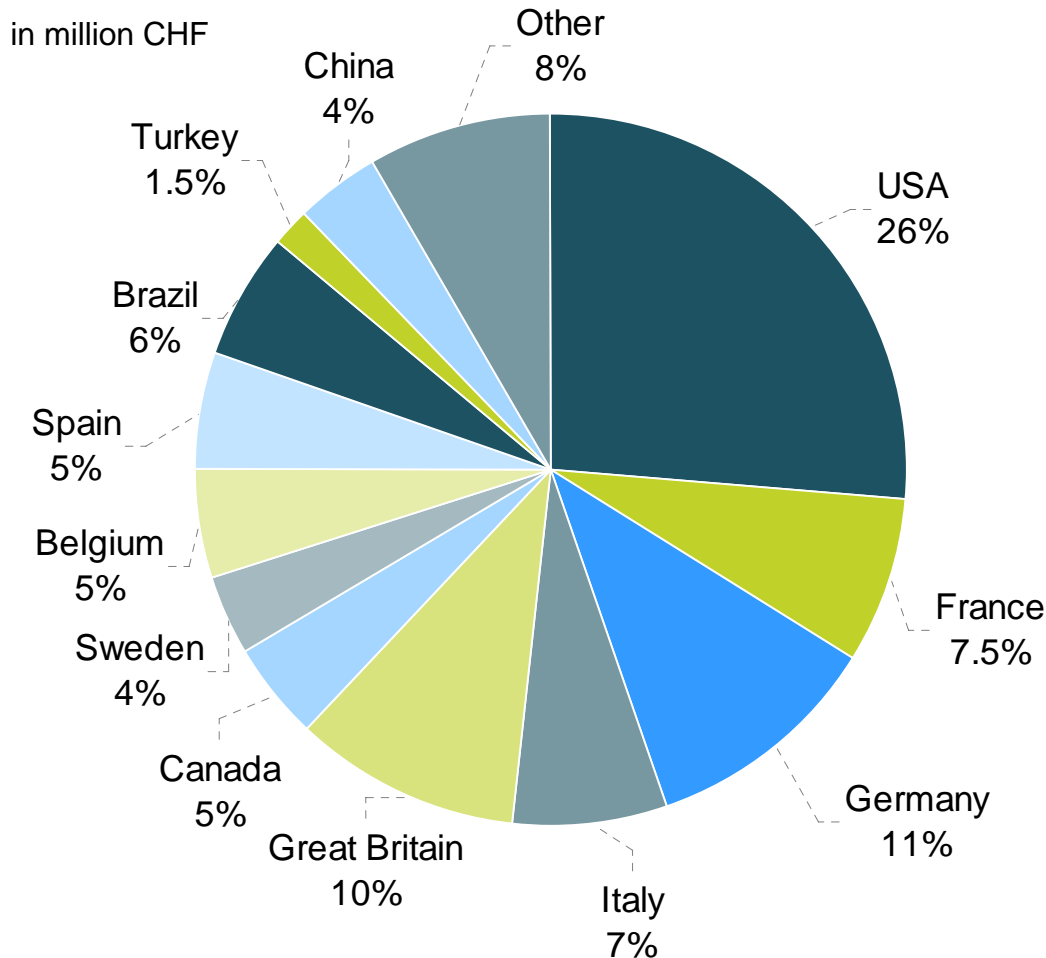


- Asia (incl. Turkey) generated 68% of sales (61% in 2009). Sales in Asia rose by 85%
- Strongest sales to China, India and Turkey
- Rieter succeeded with Indian ringspinning machine G 32, produced for the local market in India

( ) = previous year

**2010: 870.4 million CHF**  **+64%**

# Automotive Systems: Sales by Country



- Strong global presence
- Strong sales growth of 44% in China
- In local currencies sales rose by 25% compared to previous year
- Rieter well positioned to further develop its strong market position in all regions
- Based on 2007 exchange rates, Automotive sales would currently be around 2 billion CHF

**2010: 1'715.4 million CHF** **+20%**

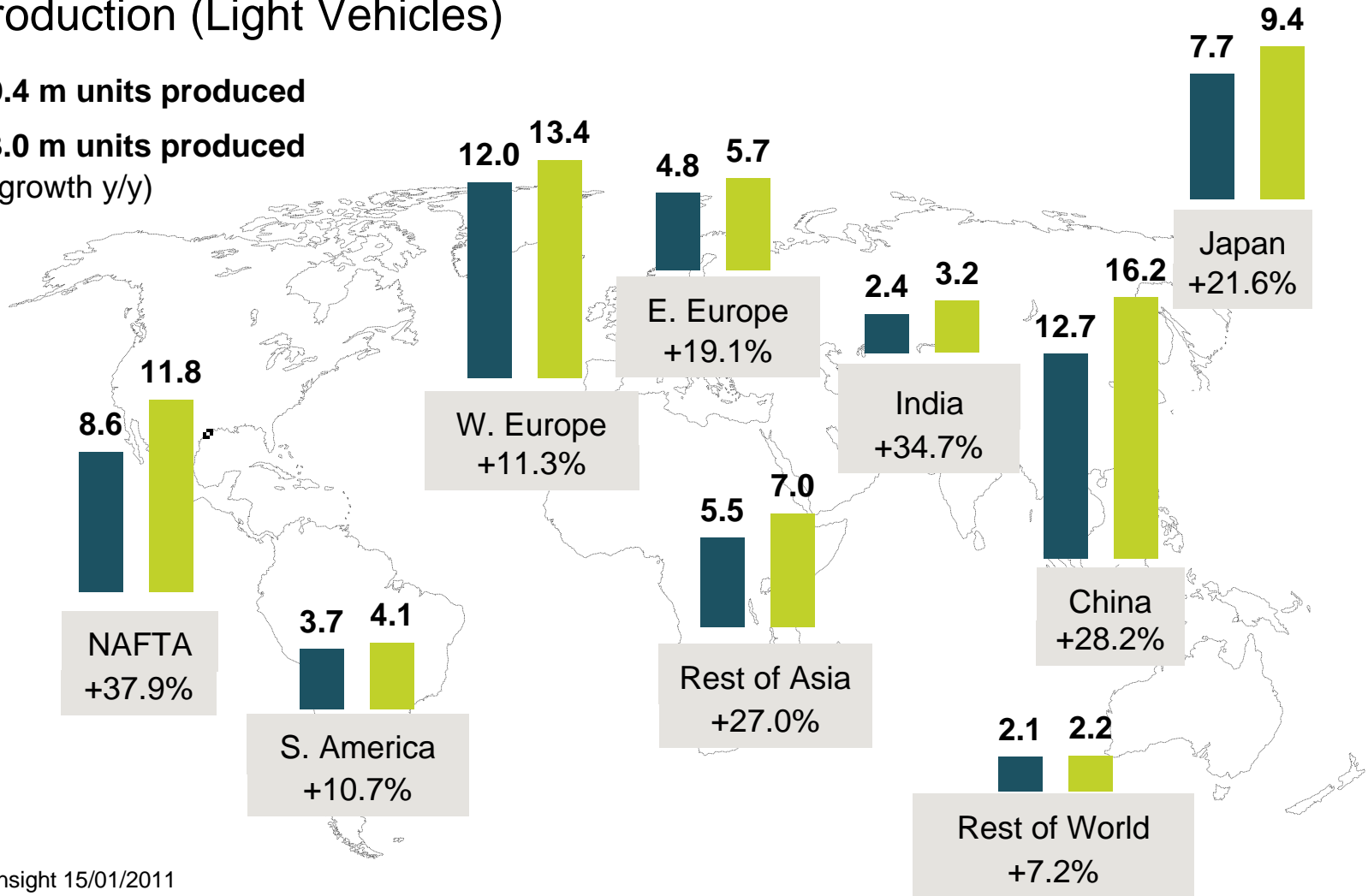
# Global Light Vehicle Production (2009 vs. 2010)



## World Production (Light Vehicles)

2009: 59.4 m units produced

2010: 73.0 m units produced  
(+22.9% growth y/y)



Source: Global Insight 15/01/2011  
Car production in million units ; excluding ASSY DC

# Outlook for 2010 results

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- In the second six months of 2010 both divisions confirmed the progress in operating results already achieved in HY1 of 2010.
- Rieter's operating margin at the consolidated level improved substantially in HY2 compared with HY1 due to the improvement of Textile Systems.
- Rieter has achieved the targeted turnaround and will post a positive net result for the 2010 financial year.

The Rieter Group's final results for 2010 will be published at the annual results conference scheduled for March 22, 2011, in Winterthur.

# Key Data per Share



Rieter registered shares of 5 CHF nominal value Bloomberg: RIEN; Reuters: RITZn	<b>31.12.2010</b>	30.6.2010	31.12.2009
Shares outstanding excl. own shares (end of period)	4'618'869	4'643'649	4'644'735
Average shares (of period)	4'640'220	4'641'116	4'392'808
Share price (high/low)      CHF	343/244	339/244	270/95
Market capitalization (end of period)                  million CHF	1'566	1'277	1'085

# Disclaimer

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