

# 2005 Half-Year Results

#### **Presentation**

by

- Hartmut Reuter, Chief Executive Officer
- Urs Leinhäuser, Chief Financial Officer

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## **Agenda**



Review First Half 2005
 Hartmut Reuter

Financial Results HY1 2005
 Urs Leinhäuser

Outlook
 Hartmut Reuter





"The earnings improvement at Automotive Systems was not sufficient to compensate for the volume-related decline in earnings at Textile Systems."

Hartmut Reuter CEO Rieter Group

#### **Overview First Half of 2005**



#### Orders, Sales and EBIT below 2004

- Automotive: earnings improvement, level of sales maintained
- Weak Asian markets lead to lower sales and EBIT of Textile

#### Acquisitions

 Acquisition of the remaining shares of Suessen and Magee Rieter per January 2005

## Further expansion in low-cost countries

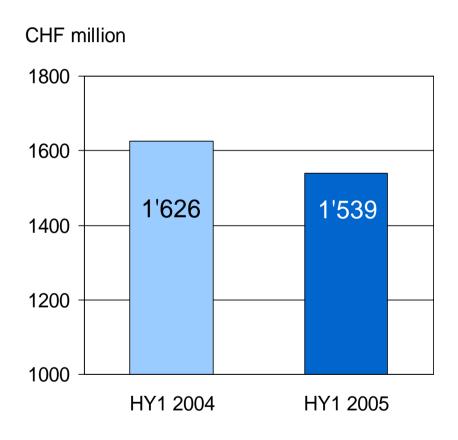
- Textile Systems: India, China
- Automotive Systems: Poland, China

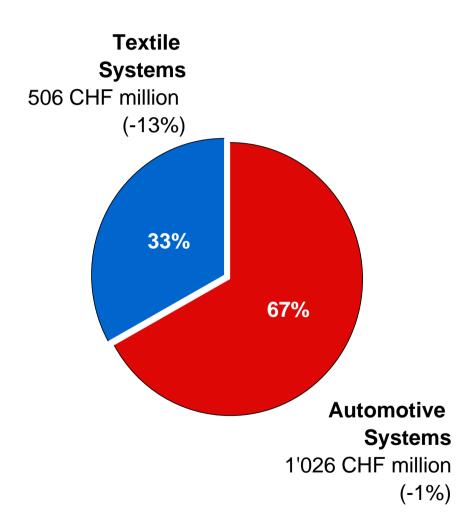
## Group financially stable

# **Group HY1: Sales by Division**



#### Sales HY1







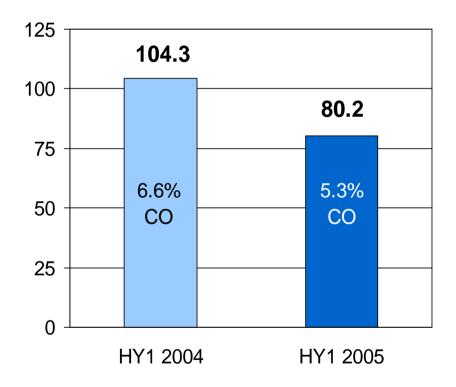


CHF million (rank 2004)			
1. (1) USA	278		
2. (2) France	168		
3. (4) <b>Germany</b>	126	Sales Europe:	51% (48%)
<b>4.</b> (5) <b>Italy</b>	94	Sales Nafta:	22% (21%)
5. (7) Great Britain	86	Sales Asia:	21% (27%)
6. (8) Canada	69		
7. (12) <b>Belgium</b>	66	In 20 countries	
8. (9) Sweden	65	90% of total sales	
<b>9.</b> (6) <b>Turkey</b>	62	<ul><li>11 Industrializ</li></ul>	ed countries and
<b>10.</b> (14) <b>India</b>	57	<ul><li>9 Emerging</li></ul>	countries
Others	468		
Total	1'539		



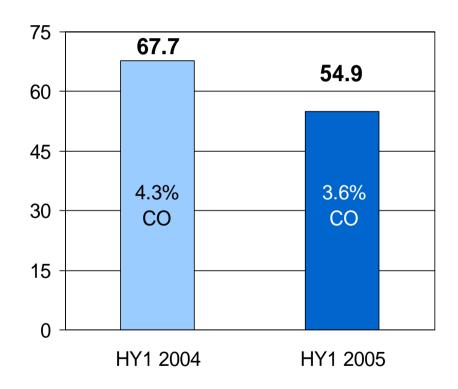
#### **EBIT**

#### CHF million



## **Net profit**

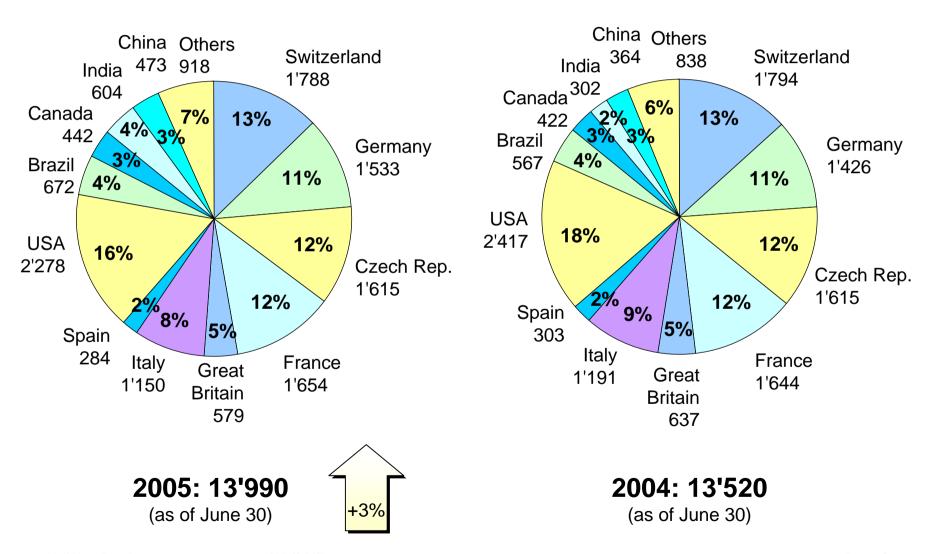
#### CHF million



CO = Corporate output

# **Group HY1: Employees by Countries**





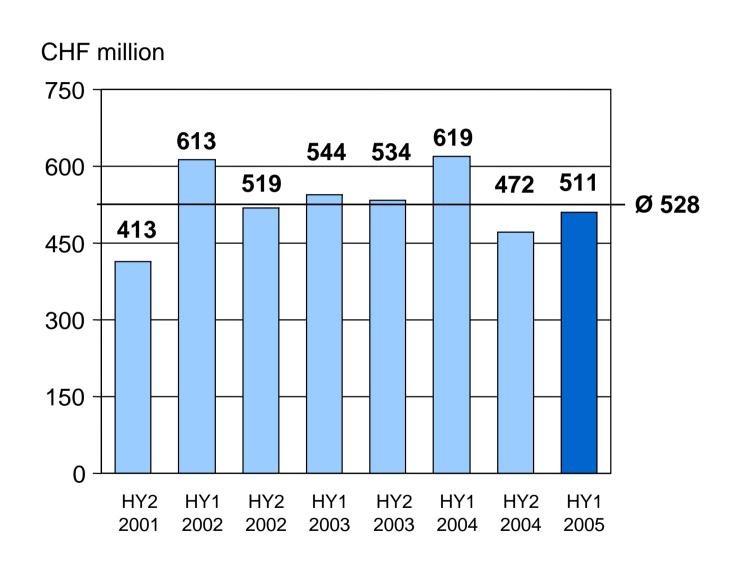
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# The leading systems supplier in the spinning process



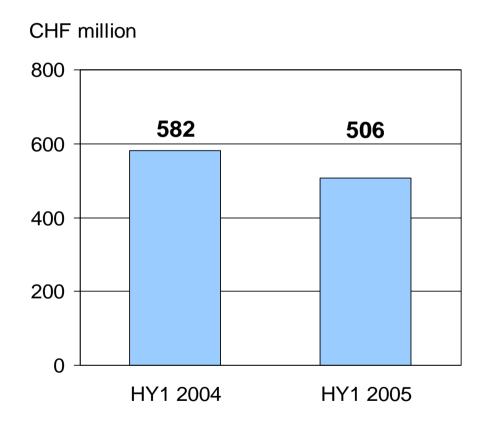


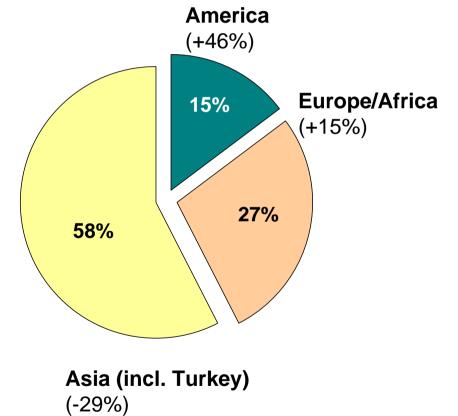




## Sales HY1

# by geographical region

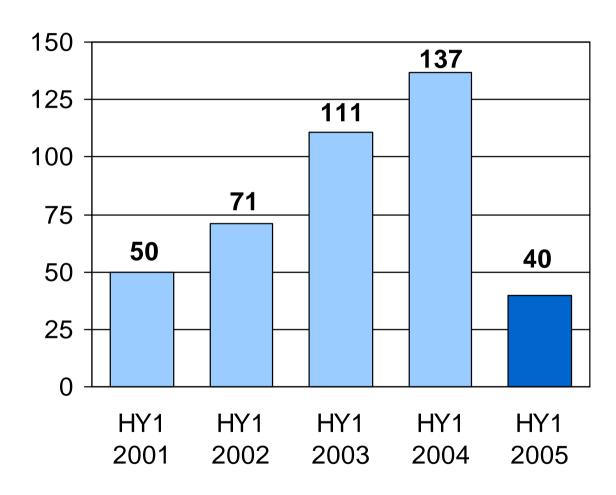




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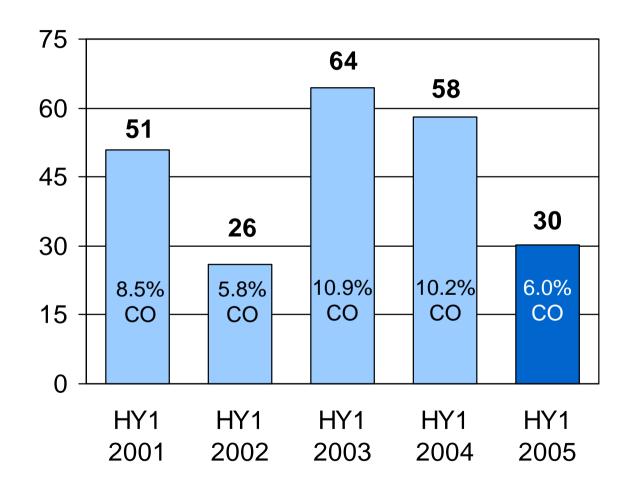


#### CHF million





CHF million



CO = Corporate output



# Leading supplier of integrated acoustic systems

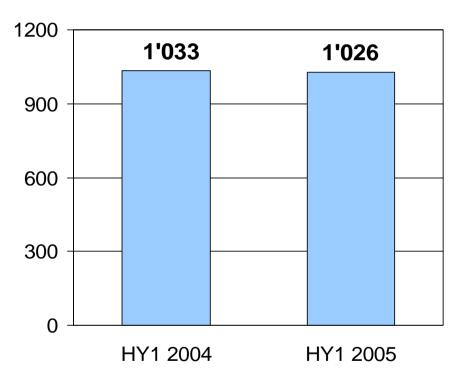


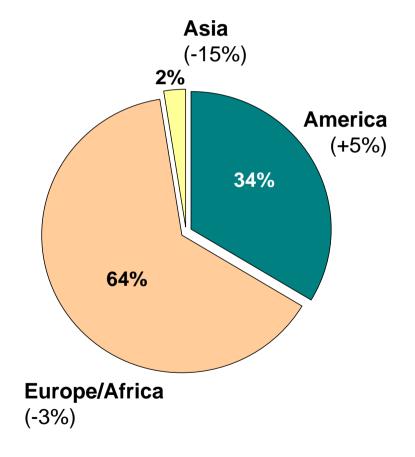


## Sales HY1

# by geographical region



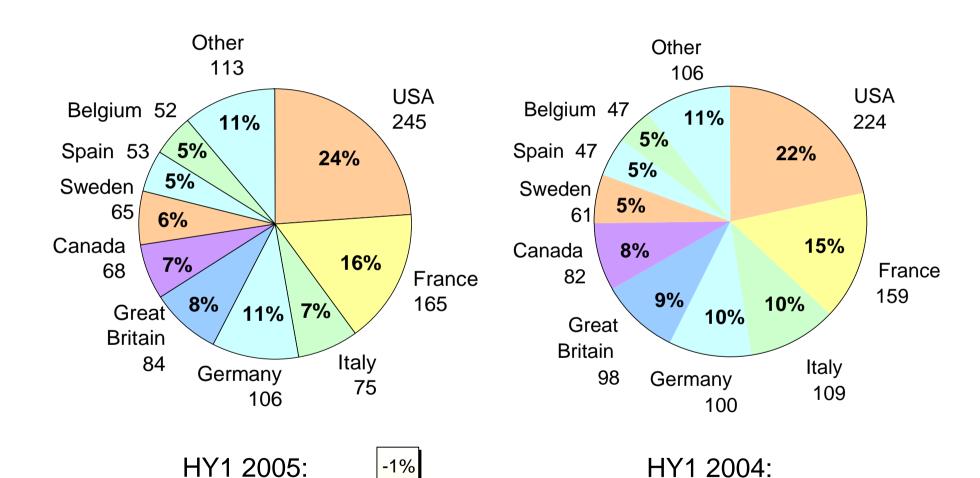






1'026 CHF million



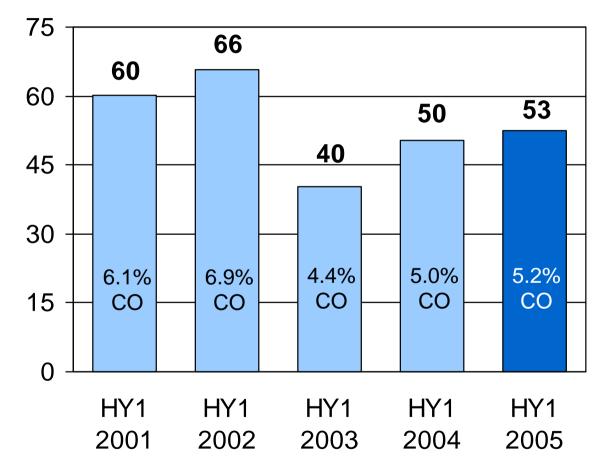


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1'033 CHF million







CO = Corporate output

## **Agenda**



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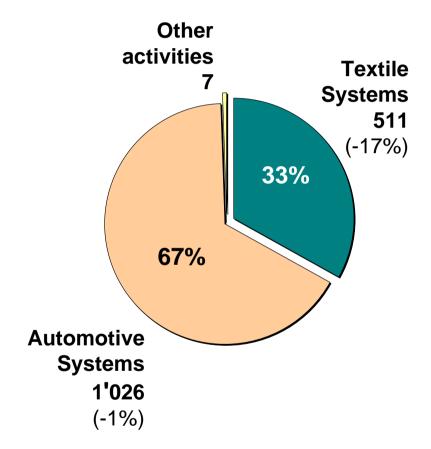
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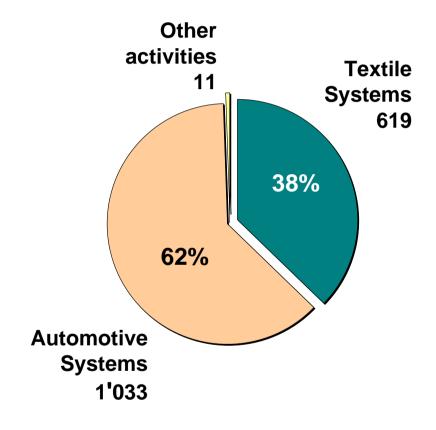
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## **Group HY1: Orders Development**



#### **HY1 Orders**





HY 2005: 1'544 CHF million



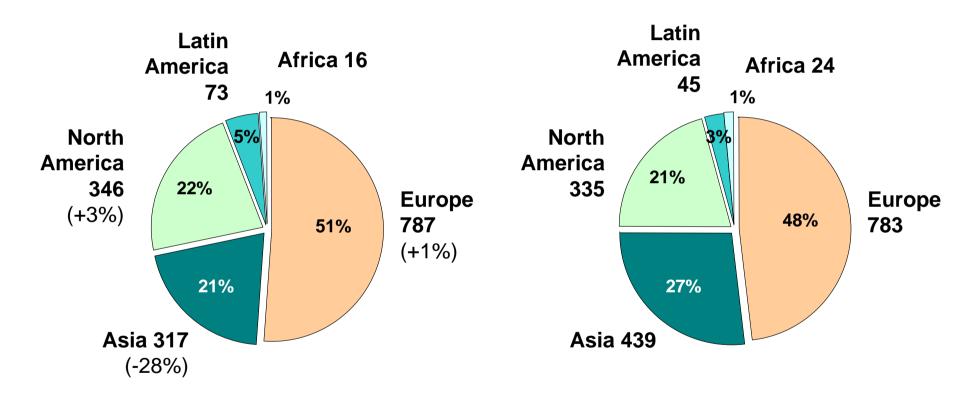
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HY 2004: 1'663 CHF million

## **Group HY1: Sales**



#### **HY1 Sales**



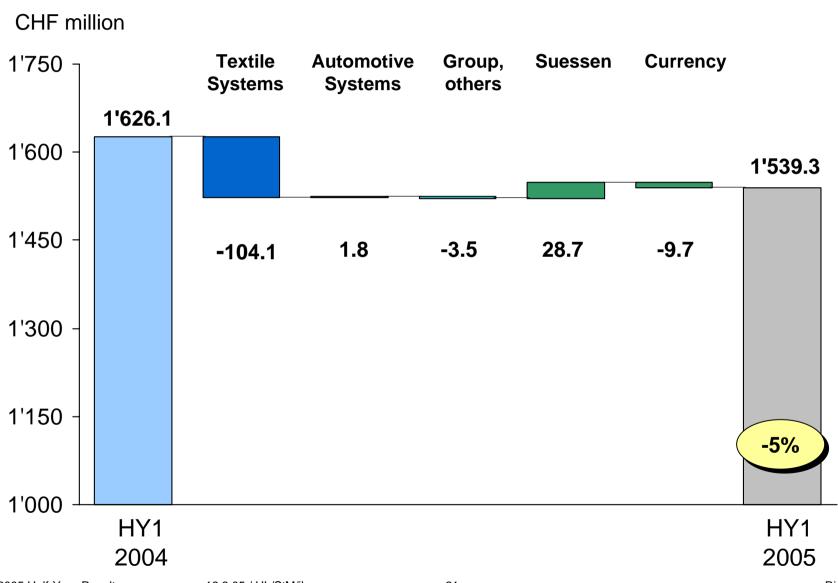
HY1 2005: 1'539 CHF million -5%

HY1 2004: 1'626 CHF million

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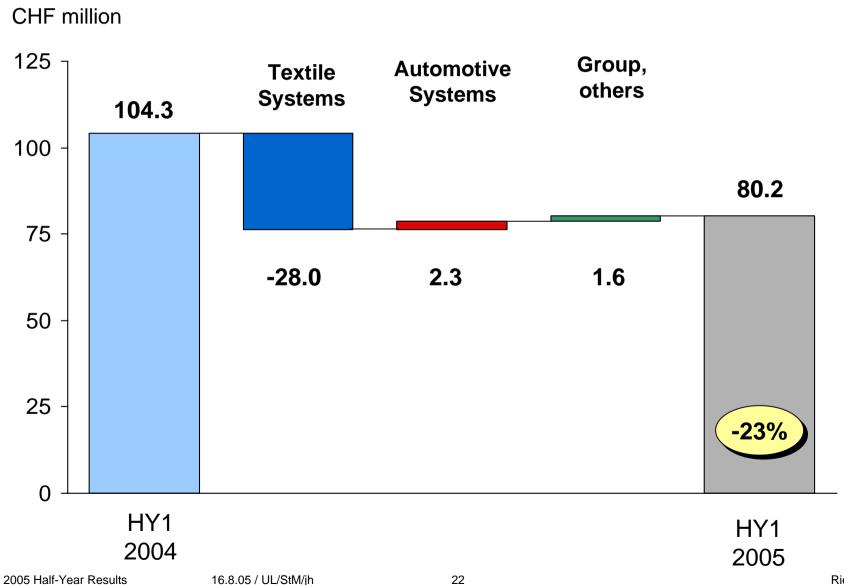






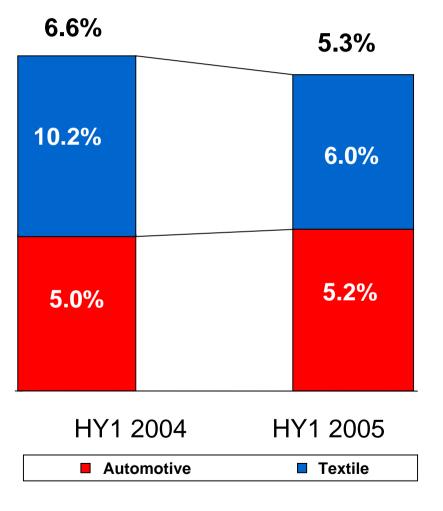








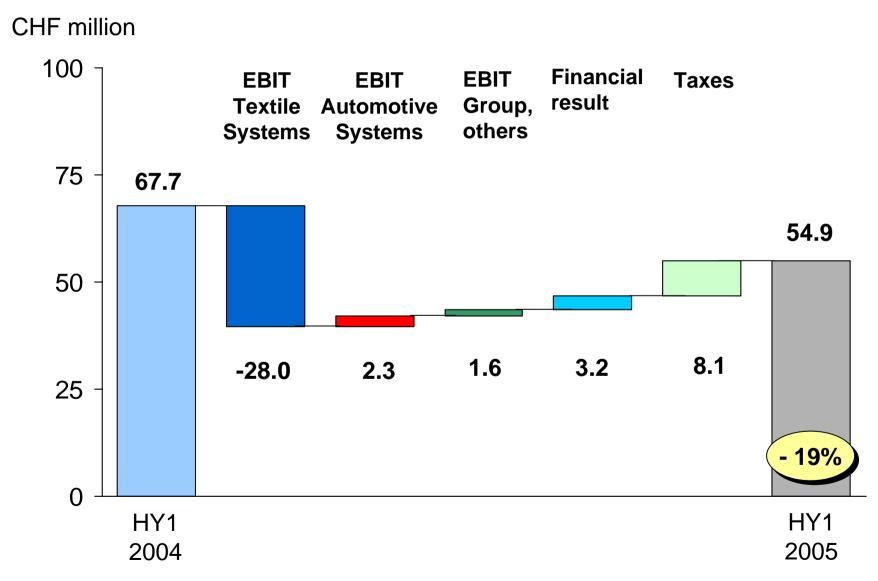
#### in % of Corporate Output



- Lower volumes
- Weak Chinese markets
- Unfavourable product mix
- Further results of "Roadmap to Profitable Growth"
- Level of sales maintained
- Higher material and energy costs
- Sales price pressure

## **Group HY1: Net Profit**





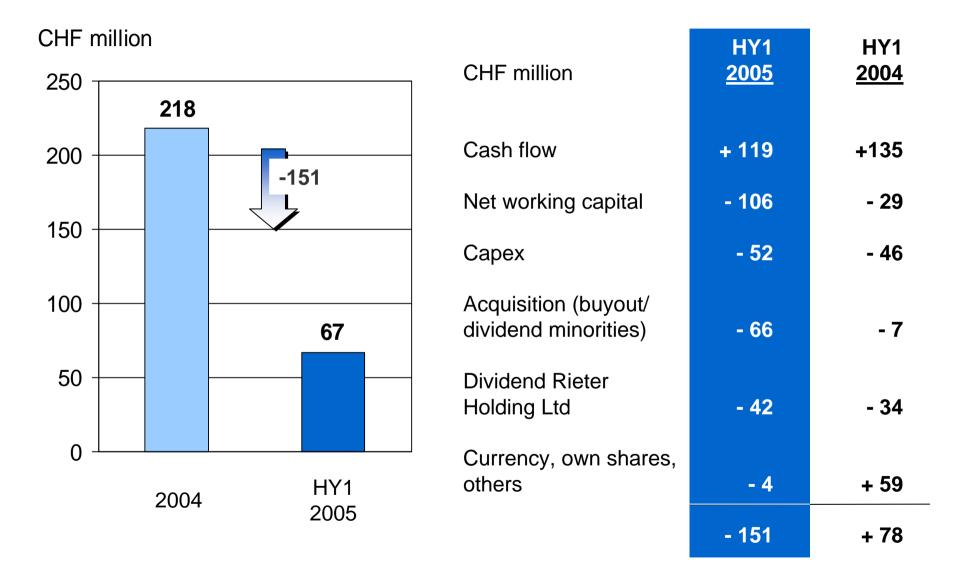
# **Group HY1: Net Profit and EPS**



	HY1 2005 CHF million	HY1 2004 CHF million	Change in %
Operating result (EBIT)	80.2	104.3	-23%
Financial result	4.1	0.9	
Profit before taxes	84.3	105.2	-20%
Taxes	- 29.4	- 37.5	
Net profit	54.9	67.7	-19%
Earnings per share CHF	12.02	15.07	-20%

## **Group HY1: Net liquidity**





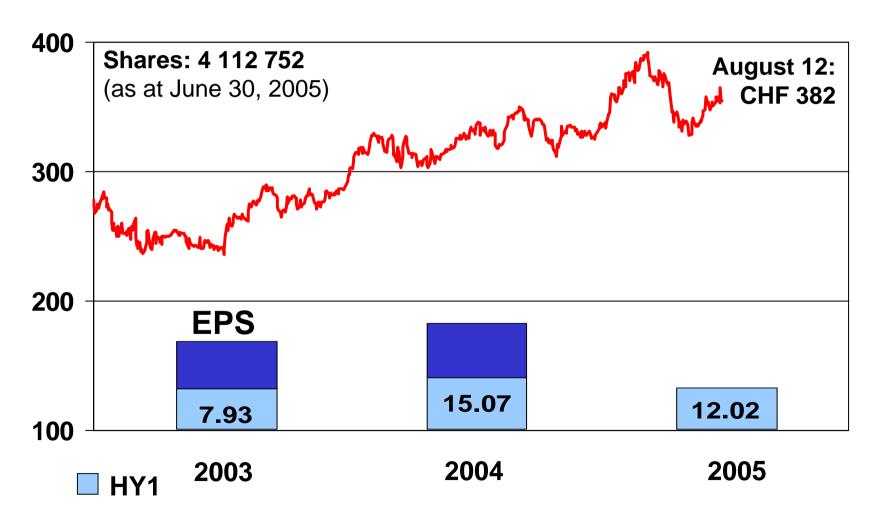
# **Group HY1: Balance Sheet**



	HY1 2005 CHF million	HY1 2004 CHF million
Total assets	2'499.5	2'433.9
Non-current assets	982.1	954.8
– in %	39.3	39.2
Intangible assets	176.2	152.2
– in %	7.0	6.3
Current assets	1'517.4	1'479.1
– in %	60.7	60.8
Cash and cash equivalents / narketable securities – in %	408.5 16.3	430.7 17.7
Interest bearing liabilities	341.2	377.0
– in %	13.7	15.5
Shareholders' equity (incl. minorities) – in %	1'151.0 46.0	1'076.1 44.2



## Rieter share price in CHF



# **Group HY1: Key Data per Share**



Rieter registered shares of 5 CHF nominal value Bloomberg: RIEN, Reuters: RITZn		30.6.2005	30.6.2004	Change in %	31.12.2004
Shares outstanding with dividend rights (end of period)		4 112 752	4 035 665	+2	4 108 793
Average shares (of period)		4 111 660	3 987 381	+3	4 020 633
Earnings per share after minorities	CHF	12.02	15.07	-20	31.04
Share price (high/low)	CHF	328/392	332/293		350/293

## **Agenda**



1. Review First Half 2005 Hartmut Reuter

2. Financial Results HY1 2005

Urs Leinhäuser

3. Outlook

**Hartmut Reuter** 

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## **Strategy**

- Successful dual strategy with Automotive Systems and Textile Systems to be continued
- Expansion of both divisions through internal and external growth
- Expansion of presence in Asia and low-cost regions in both divisions.



#### Sales

- sales at Automotive Systems in line with 2004
- sales at Textile Systems in HY2 above HY1 but full year below 04
- Group sales in HY2 almost on the same level as HY1, but full year below 04

#### EBIT

- Automotive Systems with further improvement of profitability
- Textile Systems with higher EBIT in HY2
- Group EBIT in HY2 better than in HY1



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