

# Rieter Group

## 2002 Sales Update

**Dr. Hans Rudolf Widmer**  
Member of the Executive Board  
Chief Financial Officer

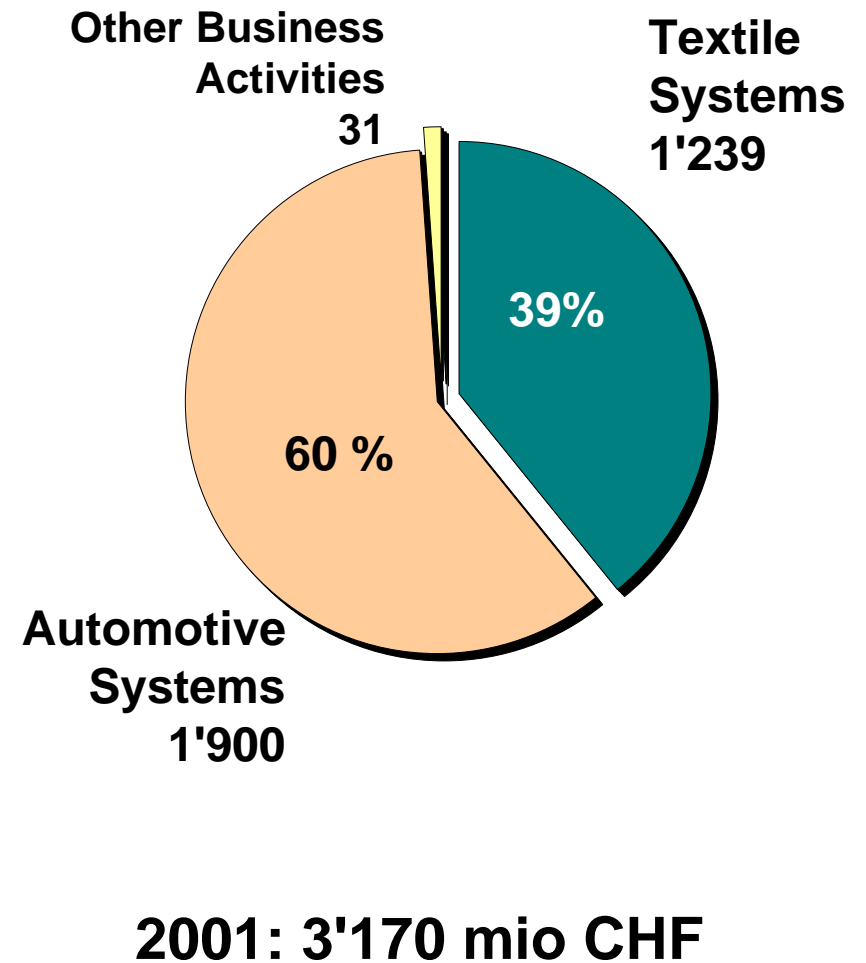
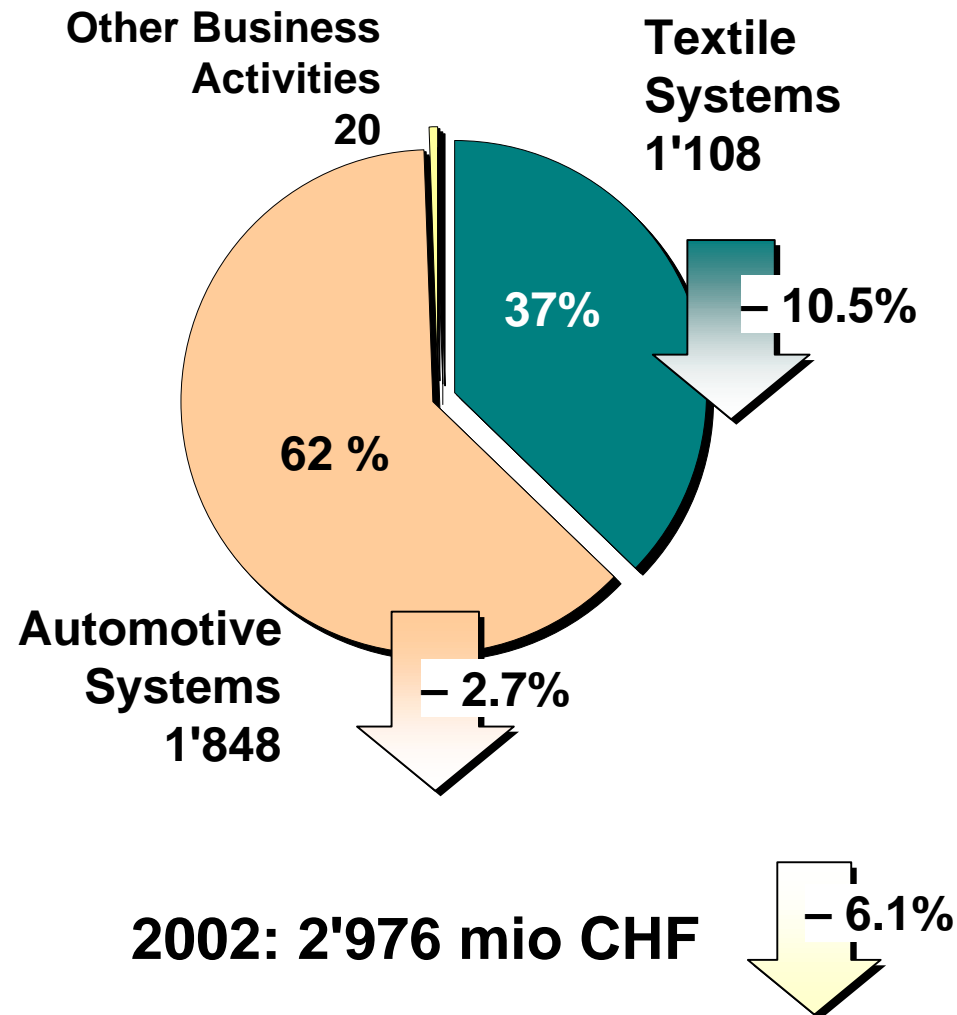
*February 05, 2003*

[www.rieter.com](http://www.rieter.com)

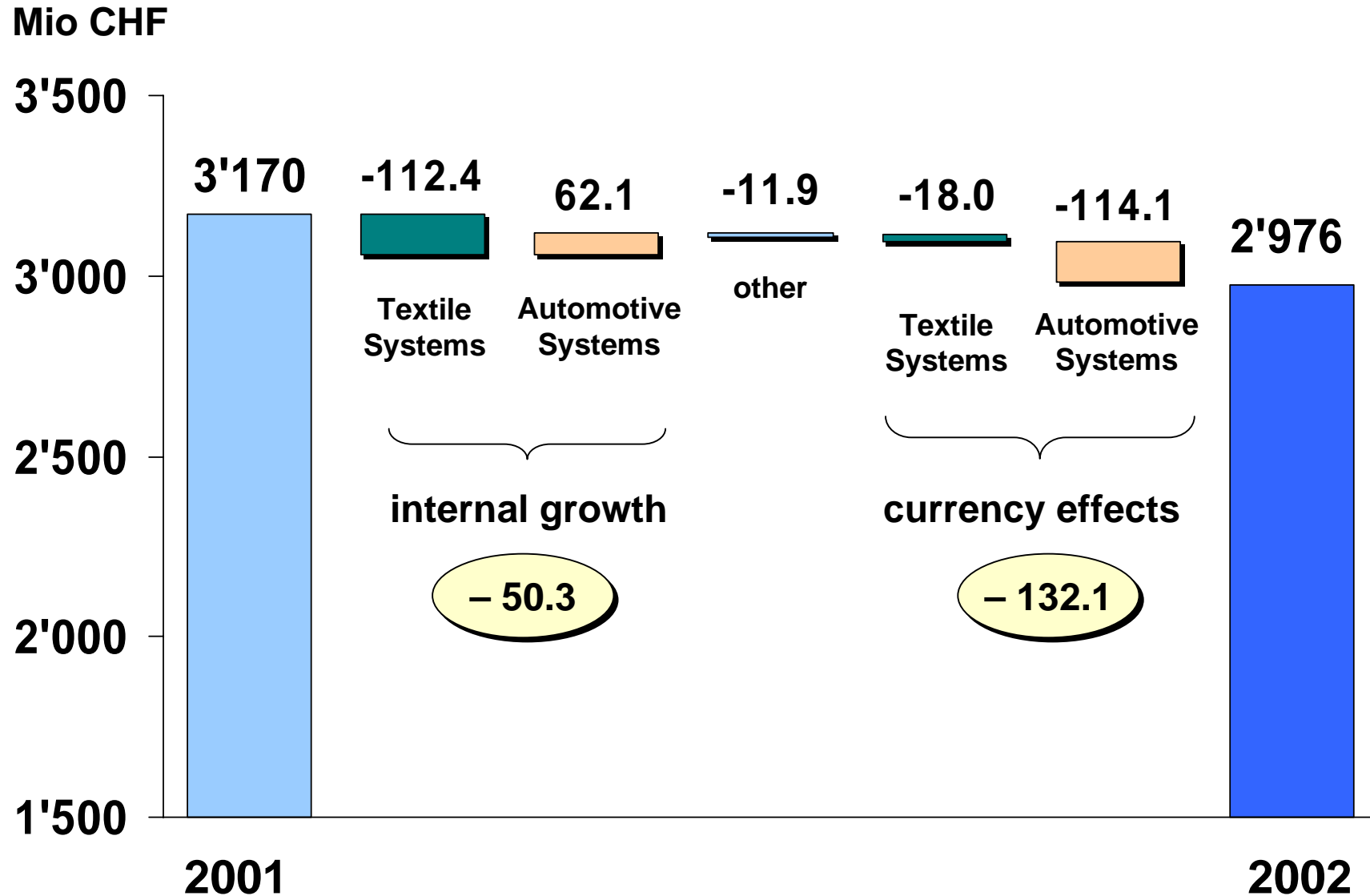
**COMFORT  
THANKS  
TO RIETER  
SINCE 1795**

## Sales by Division

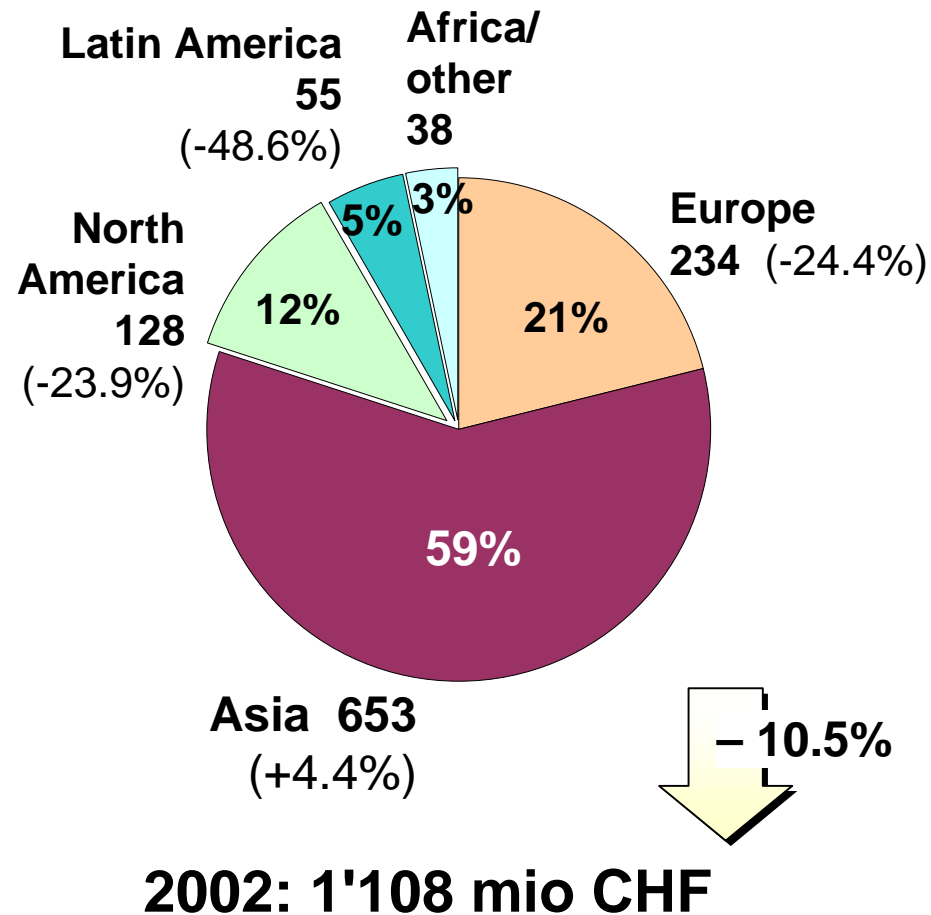
in mio CHF



# 2002: Sales Drop of 6.1% mainly due to Currency Effects (4.1%)

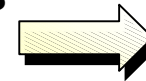


## 2002 Sales (in mio CHF)



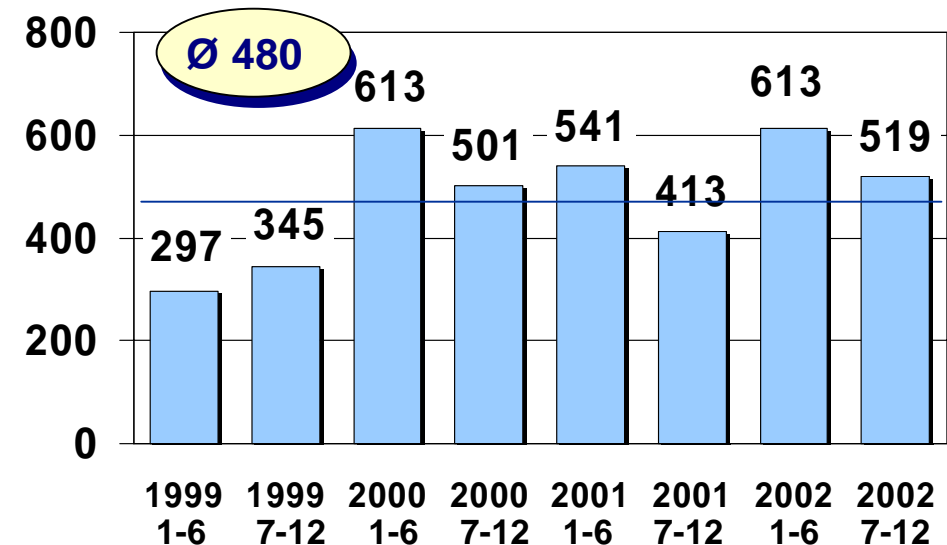
## 2002 Orders up 18.6%

Regional importance of orders



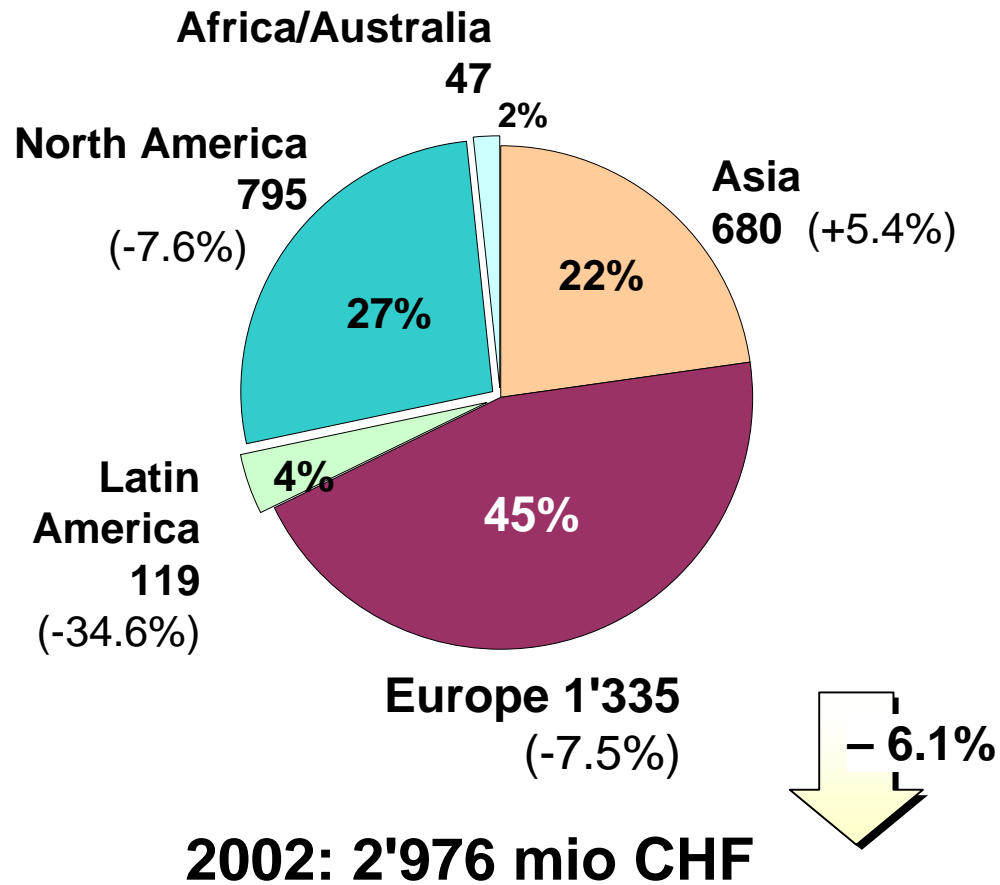
- 1 Turkey
- 2 China
- 3 Western Europe
- 4 South East Asia
- 5 Nafta

mio CHF

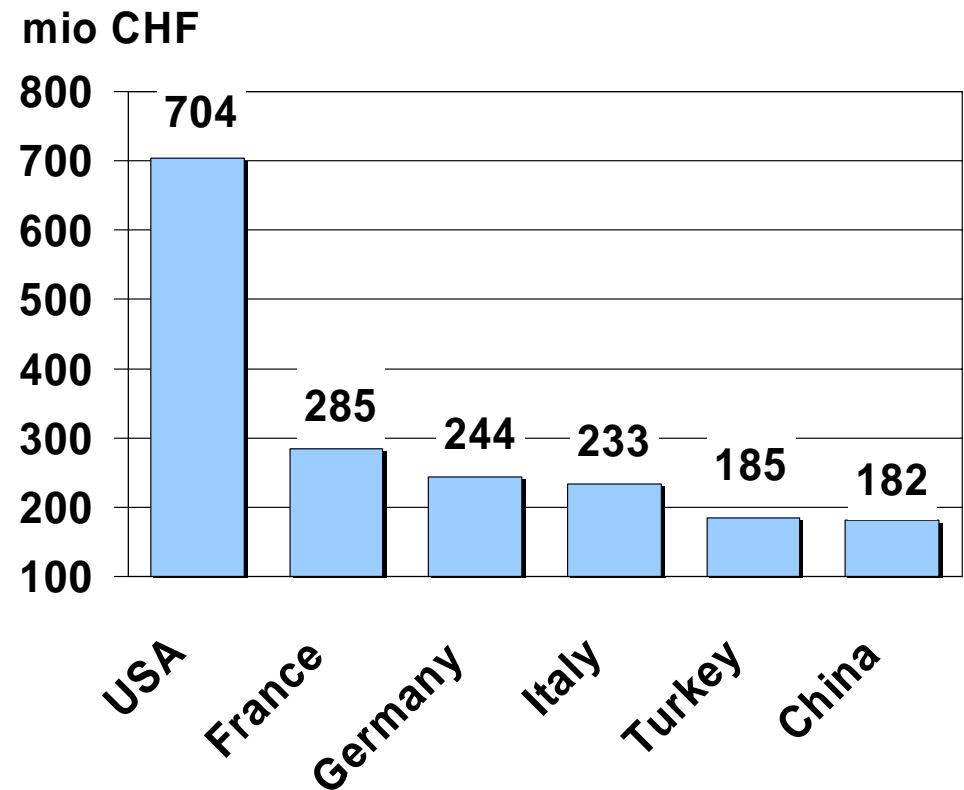


# Rieter Group Sales by Geographical Region

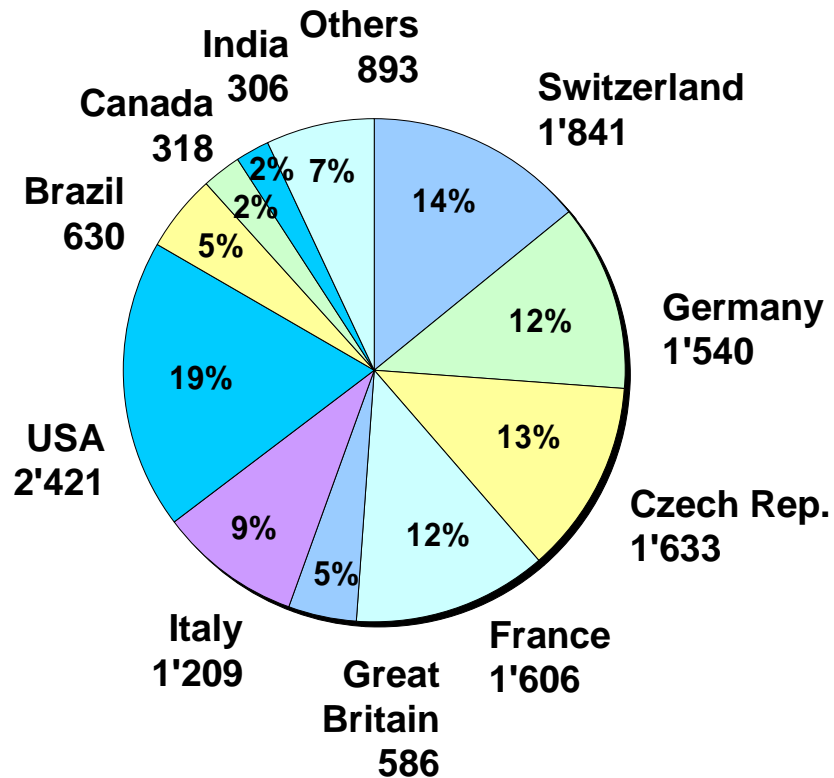
## 2002 Sales (in mio CHF)



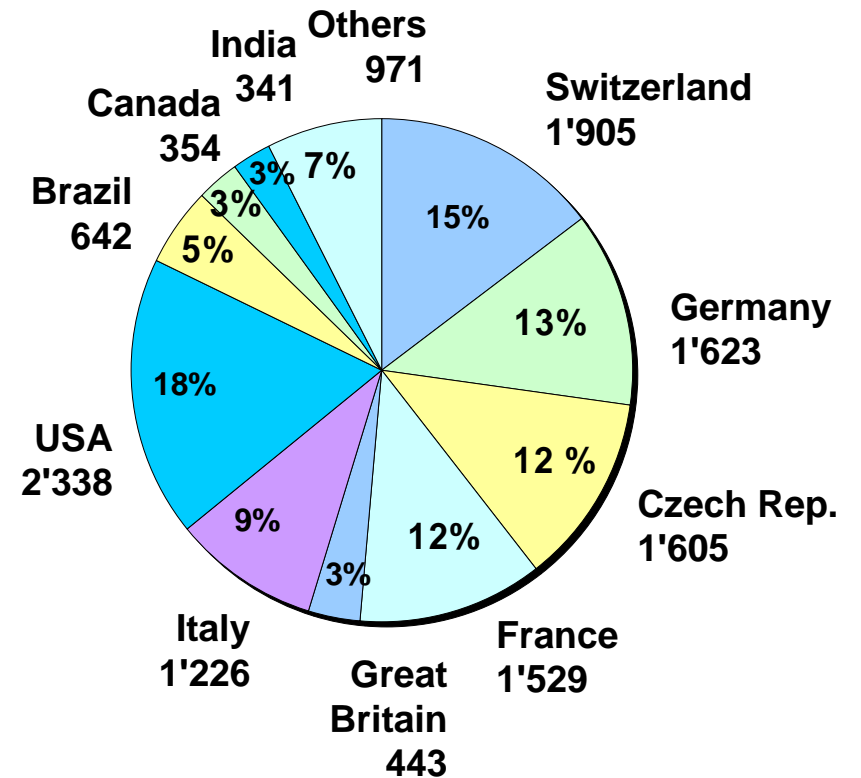
## Most important Countries



# Global Presence Employees by Countries



**2002: 12'983**

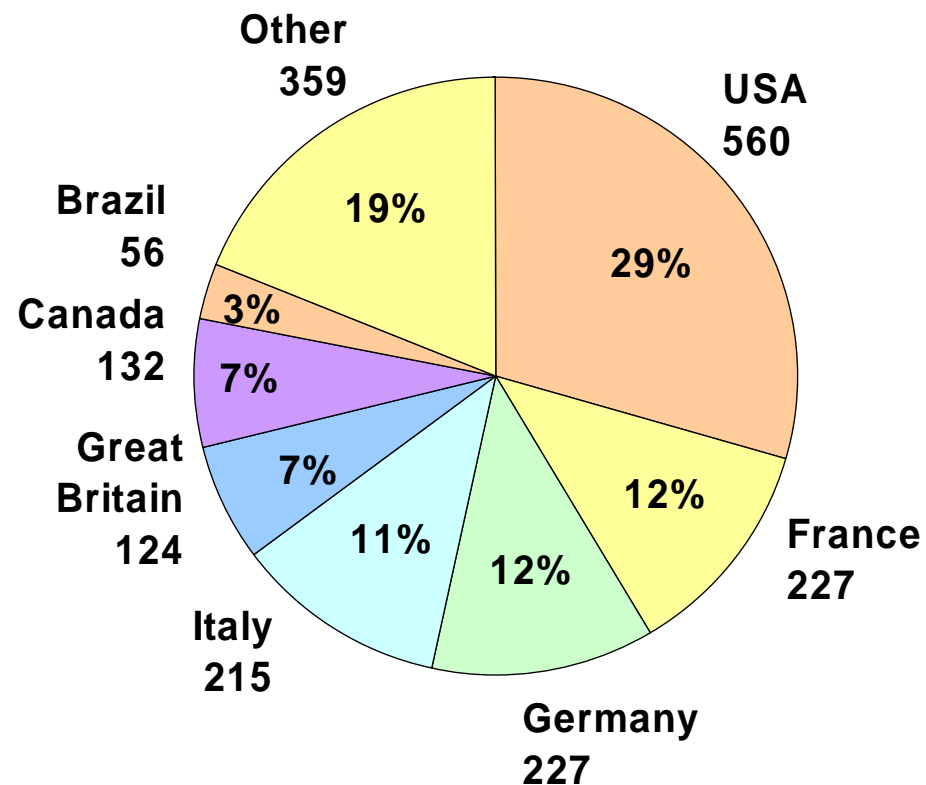
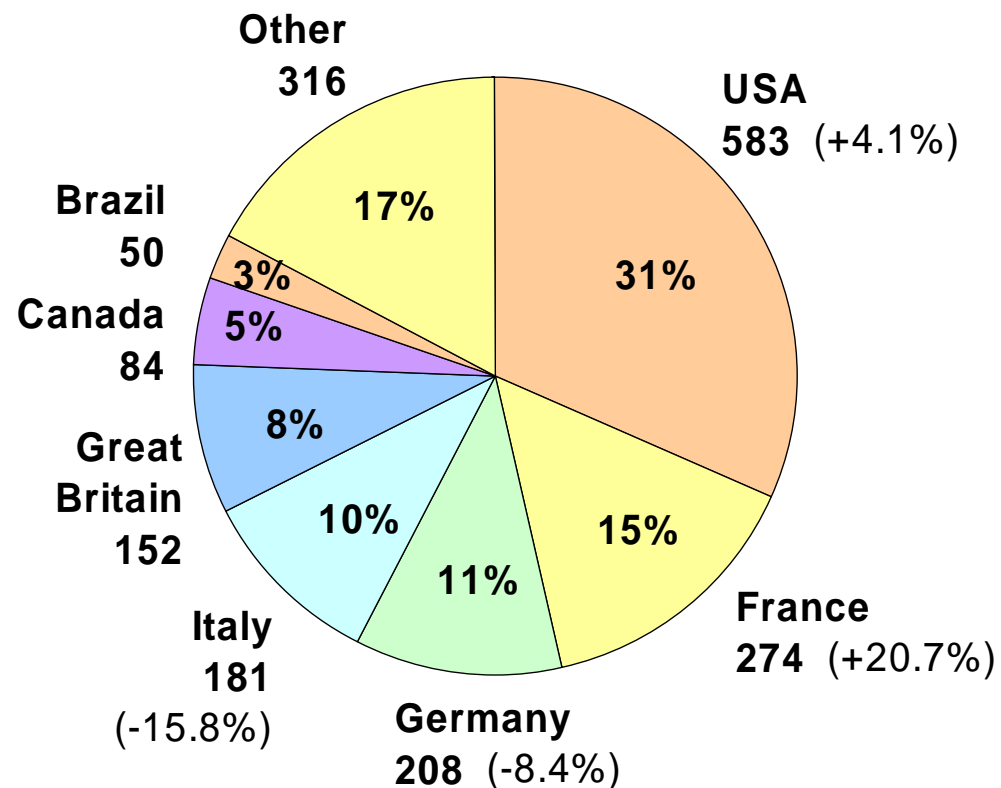


**2001: 12'977**

# Rieter Automotive Systems: Growth of 3.3% achieved in Local Currencies

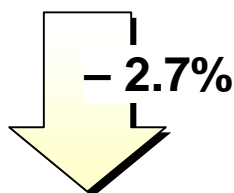


in mio CHF



**2002: 1'848 mio CHF**

**2001: 1'900 mio CHF**



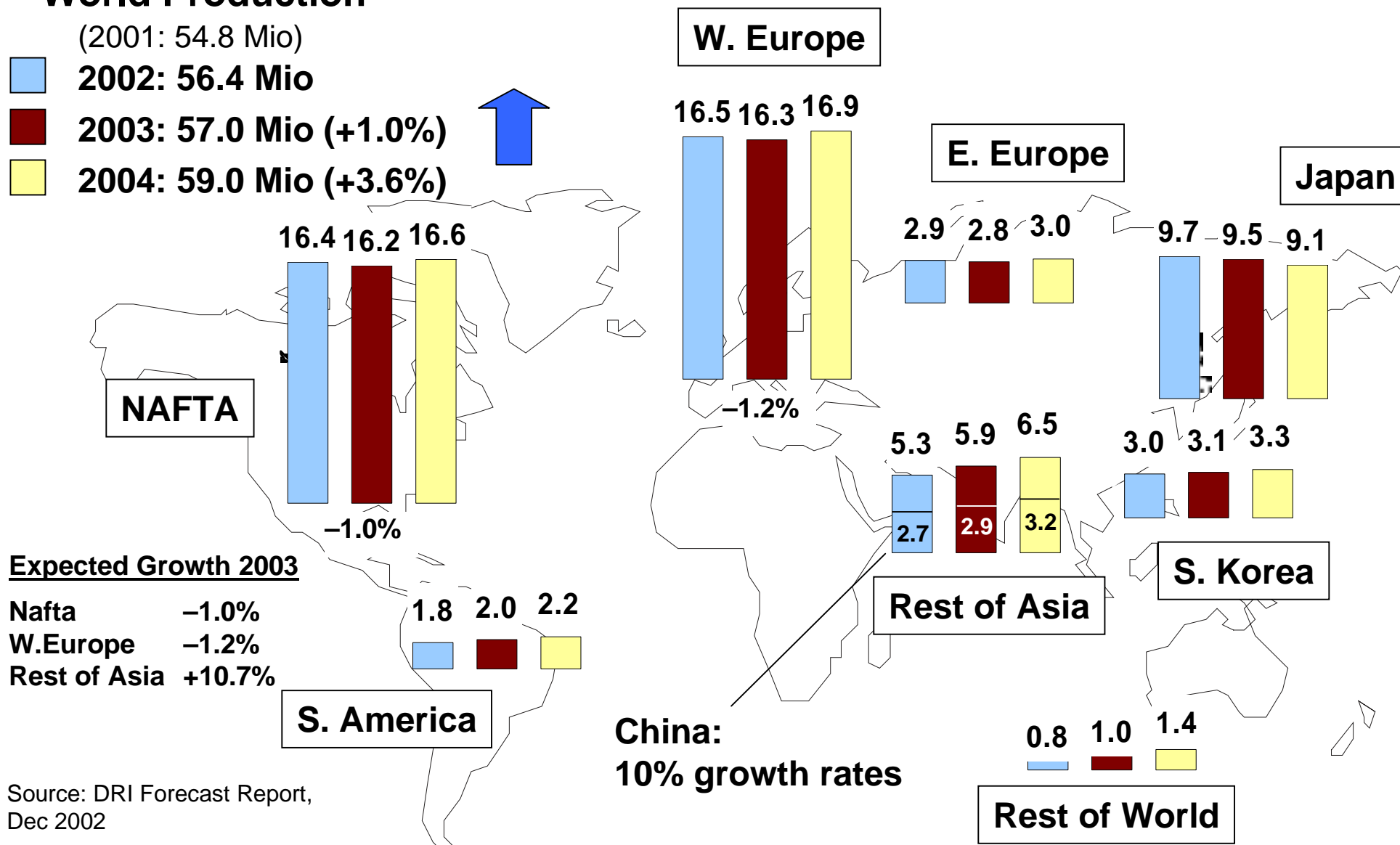
# Global Light Vehicle Production 2003: Stagnating Market Growth with Exception of China



## World Production

(2001: 54.8 Mio)

- 2002: 56.4 Mio
- 2003: 57.0 Mio (+1.0%)
- 2004: 59.0 Mio (+3.6%)



Source: DRI Forecast Report, Dec 2002



# Price Rieter Registered Shares Earnings per Share



Rieter share price in CHF: Shares 4'071'000 (as at December 31, 2002)

